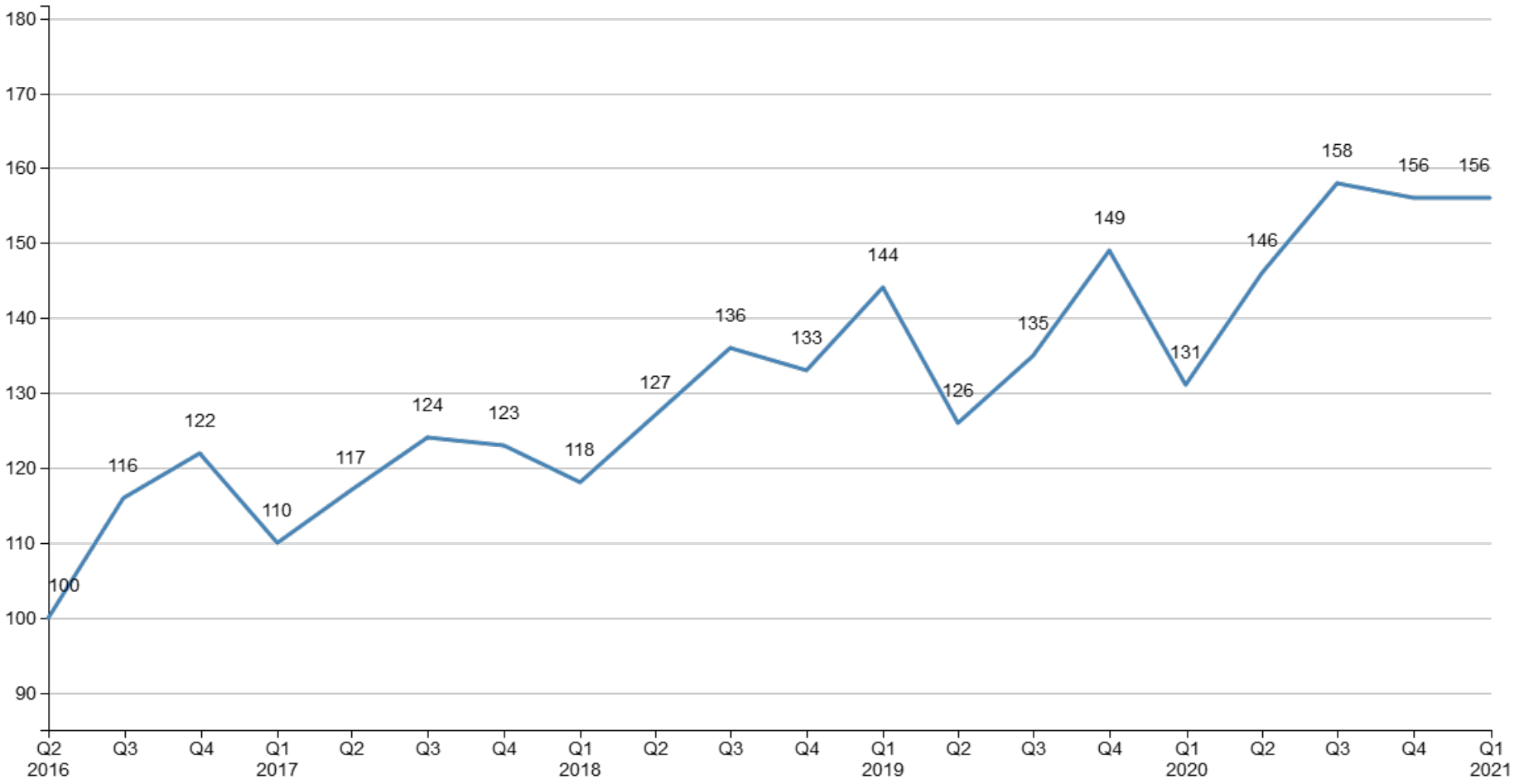


LINK

MARTHA'S VINEYARD
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

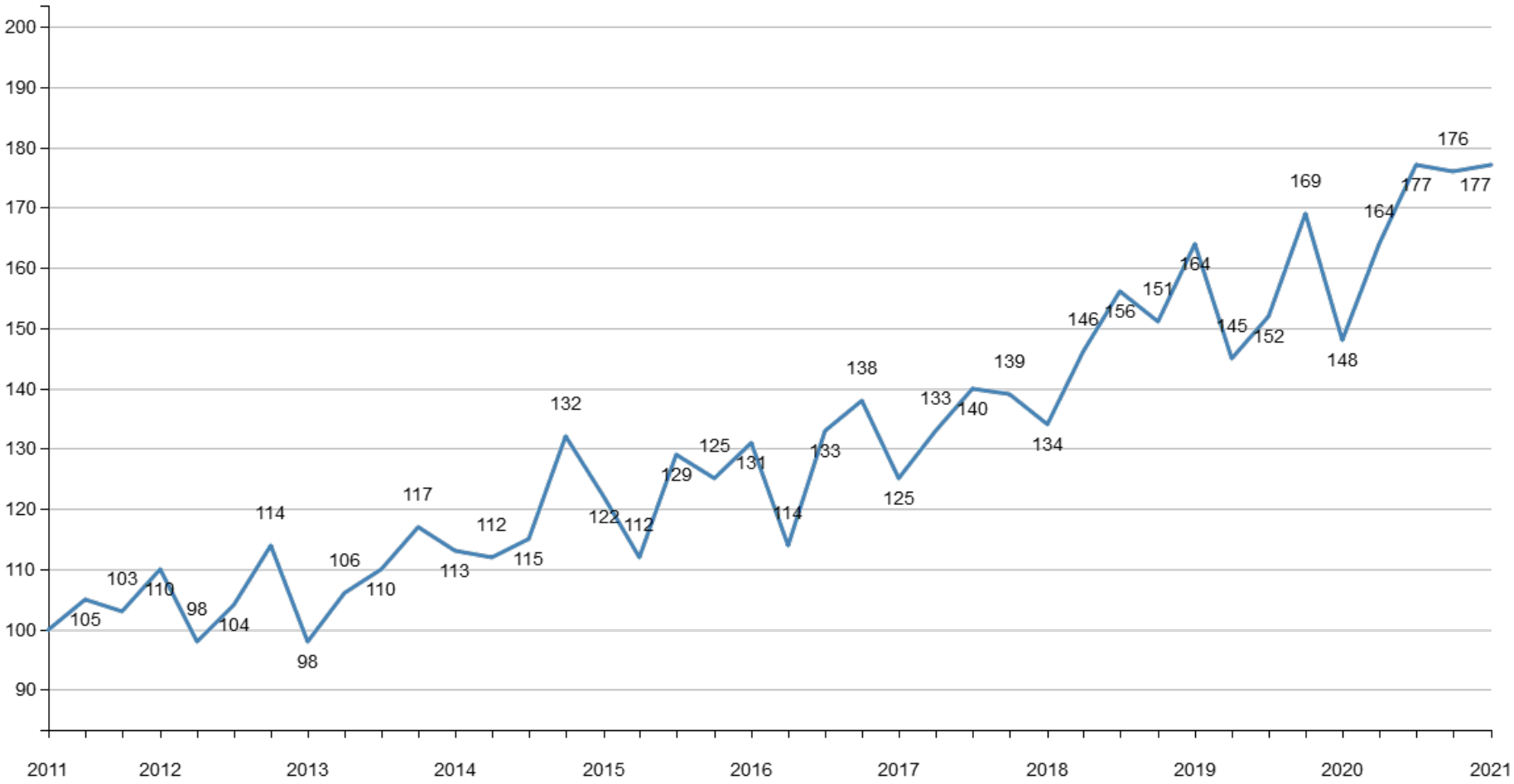


Island-wide
Five Year Price Index
(Appreciation Rate)





Island-wide
Ten Year Price Index
(Appreciation Rate)





Definitions

Sales:	Number of Sales
% + -:	Percentage Change
% Tot:	Percentage of Total Sales
Avg Sell:	Average Selling Price
Median Sell:	Median Selling Price
% of AV:	Average Selling Price as a Percentage of Assessed Value
DTS:	Days to Sale. Calculated from Date Listed to Date Closed
Inventory:	Number of listings available for sale. Includes all property designations and excludes property status of P&S.

Methodology

Sold Data: Link includes all "Arms-Length" transactions including Non-Broker transactions.

Property Designations include:

- Single Family
- Multi Family
- Condo
- Commercial
- Land

Land Sales include Deeded Beach Lot transfers

Information is Deemed Reliable but not guaranteed.



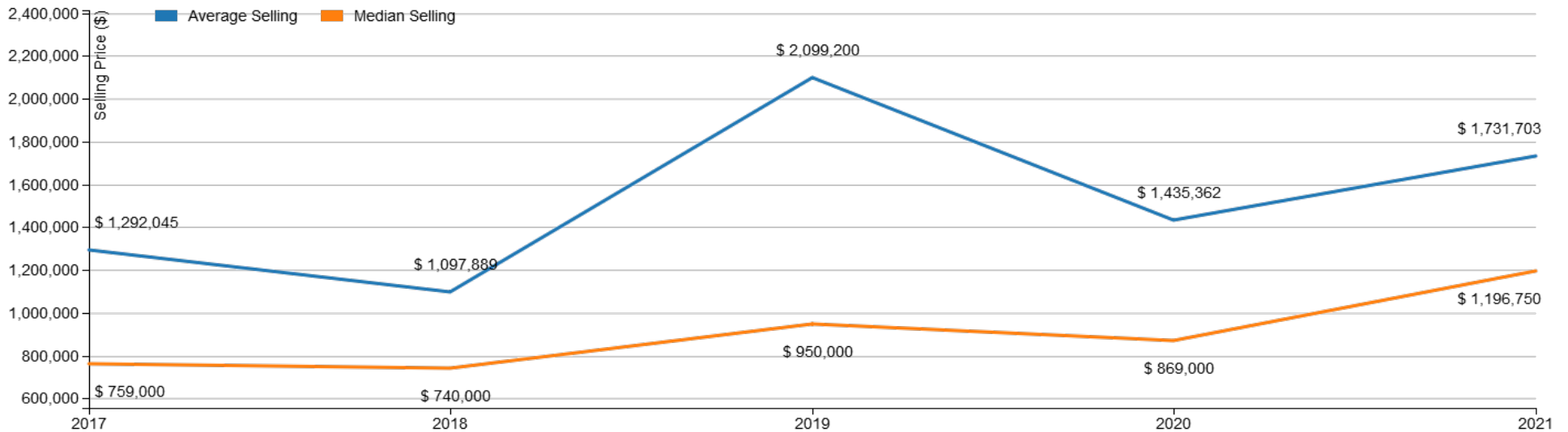
Island-Wide

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	89	-	\$1,292,045	-	\$759,000	-	126%	-	\$114,992,032	-	283
2018	89	0%	\$1,097,889	-15%	\$740,000	-3%	122%	-3%	\$97,712,150	-15%	249
2019	55	-38%	\$2,099,200	91%	\$950,000	28%	125%	2%	\$115,456,000	18%	238
2020	102	85%	\$1,435,362	-32%	\$869,000	-9%	127%	2%	\$146,406,974	27%	386
2021	114	12%	\$1,731,703	21%	\$1,196,750	38%	156%	23%	\$197,414,125	35%	177

Average / Median Selling Price

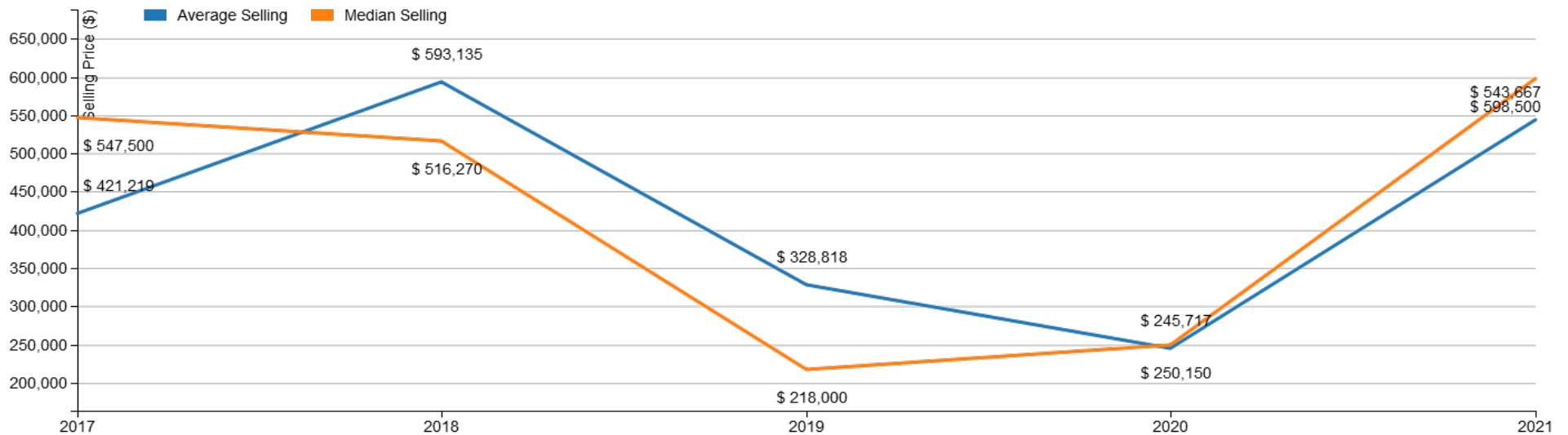


LINK

Island-Wide Summary: Condo Sales 1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	\$ Volume	% + -	DTS
2017	8	-	\$421,219	-	\$547,500	-	\$466	-	\$464	-	\$3,369,750	-	174
2018	4	-50%	\$593,135	41%	\$516,270	-6%	\$554	19%	\$534	15%	\$2,372,539	-30%	69
2019	7	75%	\$328,818	-45%	\$218,000	-58%	\$462	-17%	\$464	-13%	\$2,301,726	-3%	116
2020	6	-14%	\$245,717	-25%	\$250,150	15%	\$409	-11%	\$287	-38%	\$1,474,300	-36%	258
2021	6	0%	\$543,667	121%	\$598,500	139%	\$583	42%	\$646	125%	\$3,262,000	121%	221

Average / Median Selling Price

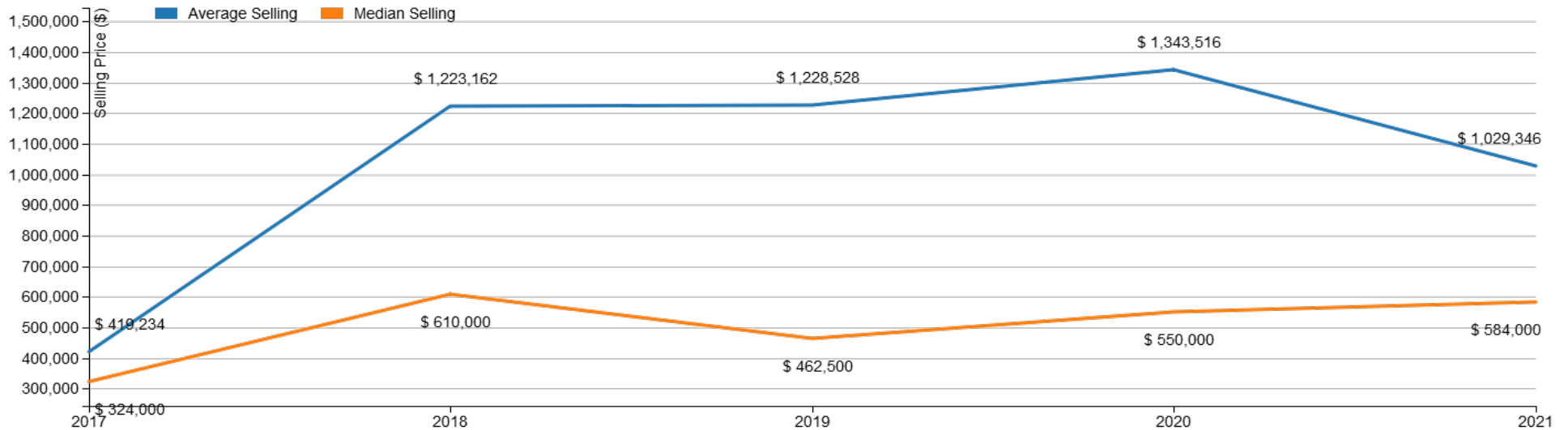




Island-Wide
Summary: Land Sales
1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	30	-	\$419,234	-	\$324,000	-	180%	-	\$12,577,010	-	410
2018	20	-33%	\$1,223,163	192%	\$610,000	88%	137%	-24%	\$24,463,250	95%	362
2019	18	-10%	\$1,228,528	0%	\$462,500	-24%	119%	-13%	\$22,113,500	-10%	507
2020	16	-11%	\$1,343,516	9%	\$550,000	19%	147%	24%	\$21,496,255	-3%	598
2021	26	63%	\$1,029,346	-23%	\$584,000	6%	141%	-5%	\$26,763,000	25%	350

Average / Median Selling Price

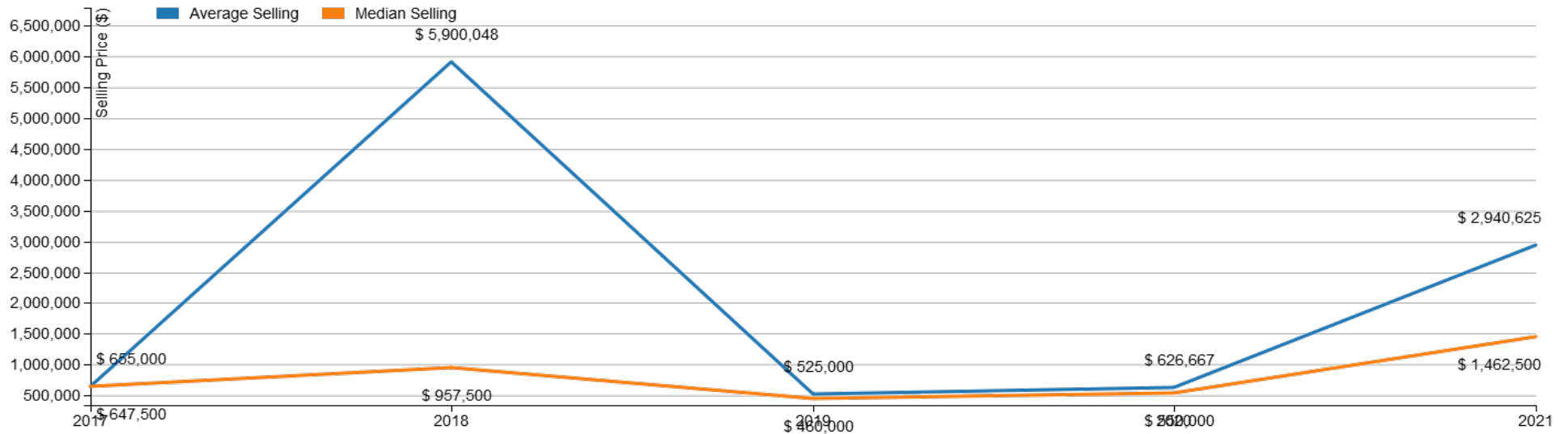




Island-Wide
 Summary: Commercial Sales
 1st Quarter 2021

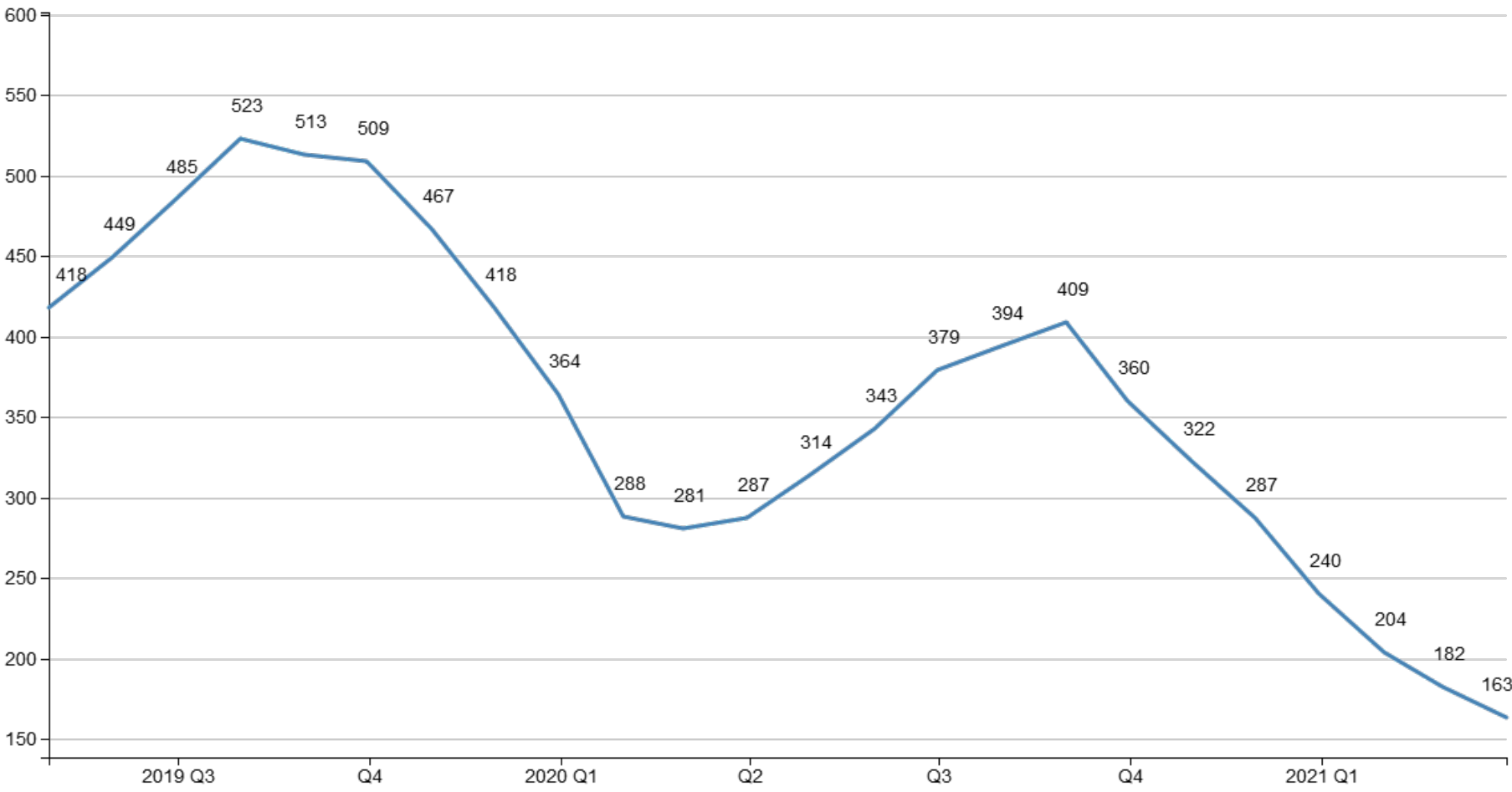
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	6	-	\$655,000	-	\$647,500	-	105%	-	\$3,930,000	-	634
2018	6	0%	\$5,900,048	801%	\$957,500	48%	138%	31%	\$35,400,287	801%	
2019	3	-50%	\$525,000	-91%	\$460,000	-52%	134%	-3%	\$1,575,000	-96%	151
2020	3	0%	\$626,667	19%	\$550,000	20%	152%	13%	\$1,880,000	19%	
2021	8	167%	\$2,940,625	369%	\$1,462,500	166%	162%	7%	\$23,525,000	1,151%	343

Average / Median Selling Price





Island-Wide
Inventory
1st Quarter 2021

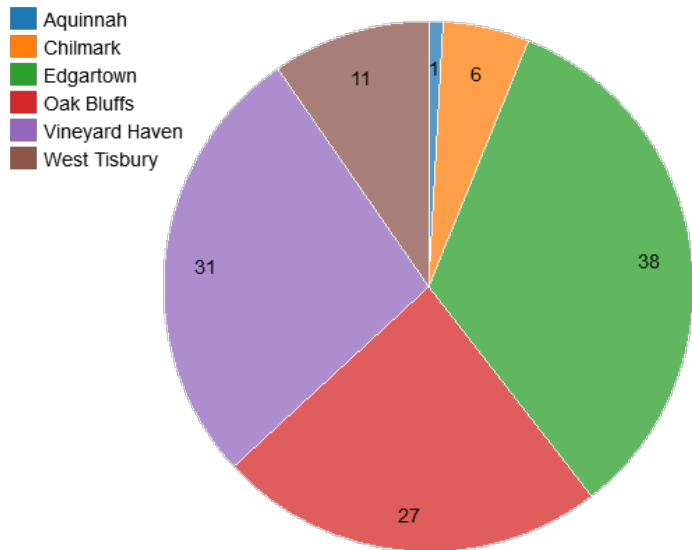


LINK

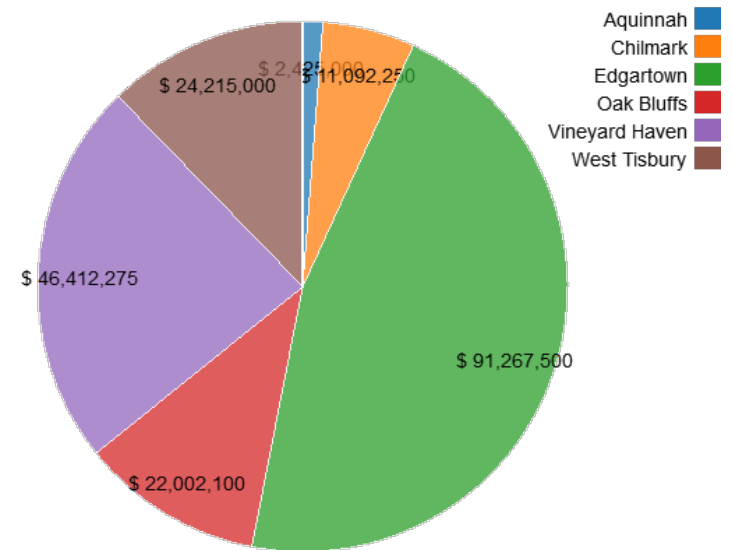
Sales Summary by Town Single/Multi-Family 1st Quarter 2021

	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
Aquinnah	1	-67%	\$2,425,000	171%	\$2,425,000	230%	167%	64%	\$2,425,000	-10%	
Chilmark	6	-14%	\$1,848,708	-23%	\$1,707,500	8%	155%	13%	\$11,092,250	-34%	146
Edgartown	38	6%	\$2,401,776	23%	\$1,590,000	22%	177%	30%	\$91,267,500	30%	224
Oak Bluffs	27	4%	\$814,893	-1%	\$750,000	-5%	139%	4%	\$22,002,100	3%	103
Vineyard Haven	31	41%	\$1,497,170	48%	\$905,000	18%	151%	47%	\$46,412,275	108%	207
West Tisbury	11	38%	\$2,201,364	34%	\$1,300,000	7%	140%	2%	\$24,215,000	84%	137

Number of Sales by Town



Total Dollar Volume by Town





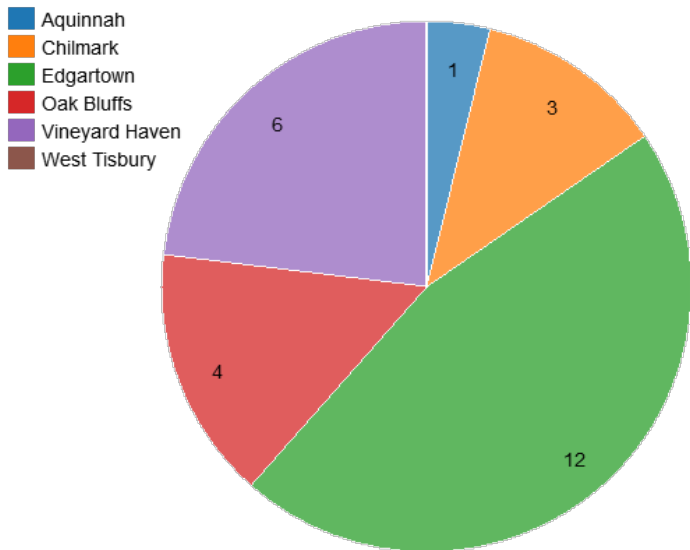
Sales Summary by Town

Land

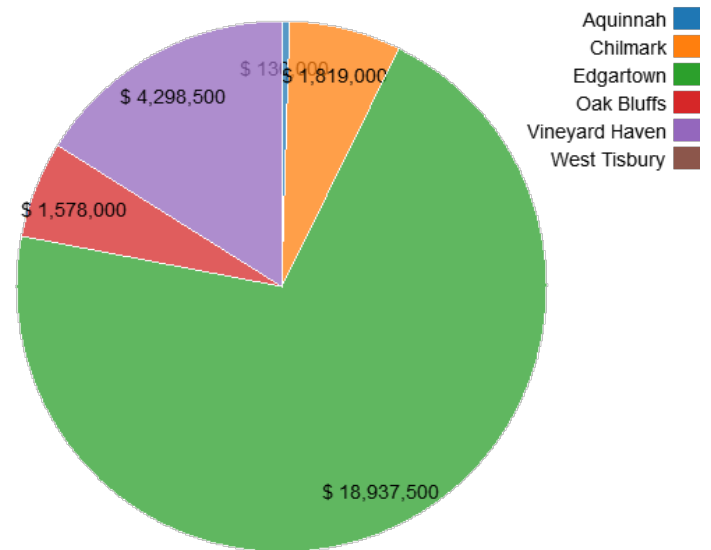
1st Quarter 2021

	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
Aquinnah	1	-	\$130,000	-	\$130,000	-	-	-	\$130,000	-	
Chilmark	3	200%	\$606,333	-35%	\$509,000	-45%	117%	-74%	\$1,819,000	95%	163
Edgartown	12	140%	\$1,578,125	-46%	\$1,275,000	34%	148%	4%	\$18,937,500	29%	476
Oak Bluffs	4	0%	\$394,500	-2%	\$425,000	20%	115%	-2%	\$1,578,000	-2%	133
Vineyard Haven	6	100%	\$716,417	89%	\$574,250	77%	162%	86%	\$4,298,500	279%	418
West Tisbury	0	-	-	-	-	-	-	-	-	-	

Number of Sales by Town



Total Dollar Volume by Town



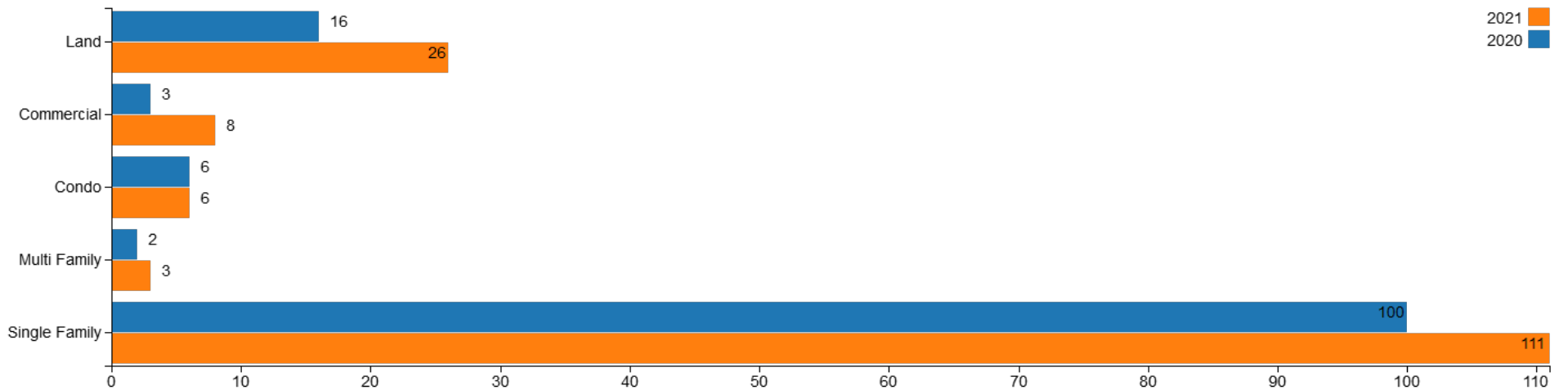


Island-Wide

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	120	11%	0	-	0	-	0	-	120	11%
- Single Family	111	11%	0	-	0	-	0	-	111	11%
- Multi Family	3	50%	0	-	0	-	0	-	3	50%
- Condo	6	0%	0	-	0	-	0	-	6	0%
Commercial	8	167%	0	-	0	-	0	-	8	167%
Land	26	63%	0	-	0	-	0	-	26	63%
Total	154	21%	0	-	0	-	0	-	154	21%



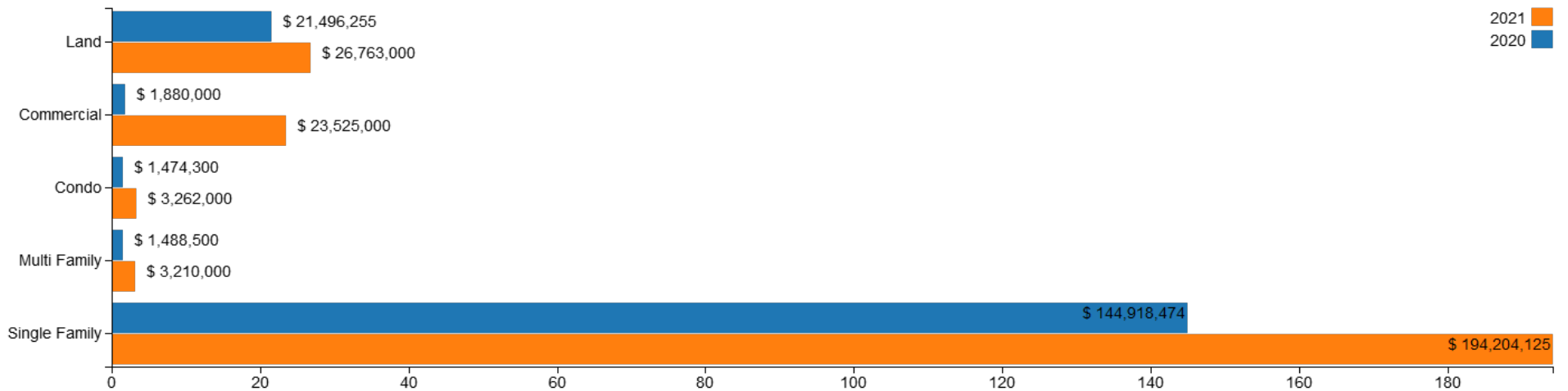


Island-Wide

Quarterly Comparison: Total Dollar Volume

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$200,676,125	36%	-	-	-	-	-	-	\$200,676,125	36%
- Single Family	\$194,204,125	34%	-	-	-	-	-	-	\$194,204,125	34%
- Multi Family	\$3,210,000	116%	-	-	-	-	-	-	\$3,210,000	116%
- Condo	\$3,262,000	121%	-	-	-	-	-	-	\$3,262,000	121%
Commercial	\$23,525,000	1,151%	-	-	-	-	-	-	\$23,525,000	1,151%
Land	\$26,763,000	25%	-	-	-	-	-	-	\$26,763,000	25%
Total	\$250,964,125	47%	\$0	-	\$0	-	\$0	-	\$250,964,125	47%



LINK

AQUINNAH
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

LINK

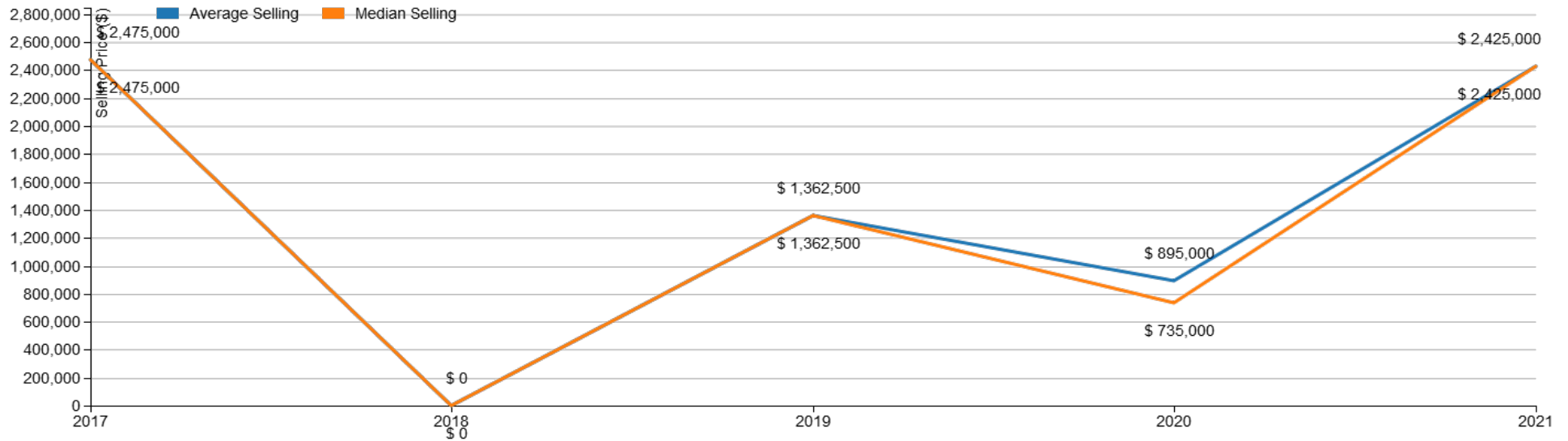
Aquinnah

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	1	-	\$2,475,000	-	\$2,475,000	-	98%	-	\$2,475,000	-	2,688
2018	0	-	-	-	-	-	-	-	-	-	
2019	2	-	\$1,362,500	-	\$1,362,500	-	82%	-	\$2,725,000	-	292
2020	3	50%	\$895,000	-34%	\$735,000	-46%	102%	24%	\$2,685,000	-1%	448
2021	1	-67%	\$2,425,000	171%	\$2,425,000	230%	167%	64%	\$2,425,000	-10%	

Average / Median Selling Price

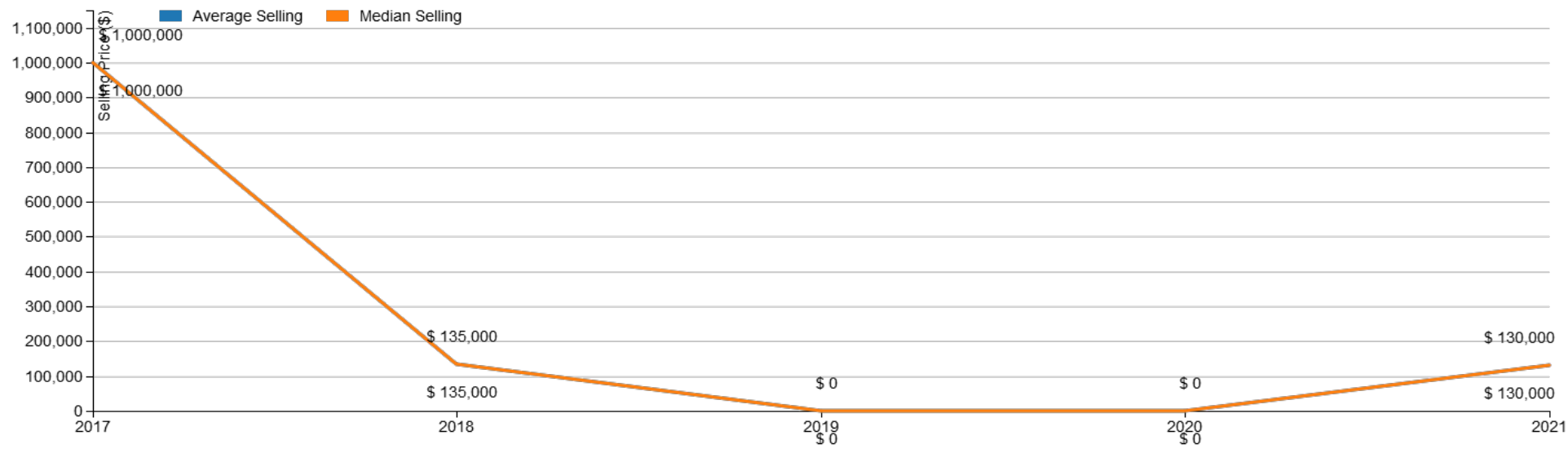




Aquinnah
 Summary: Land Sales
 1st Quarter 2021

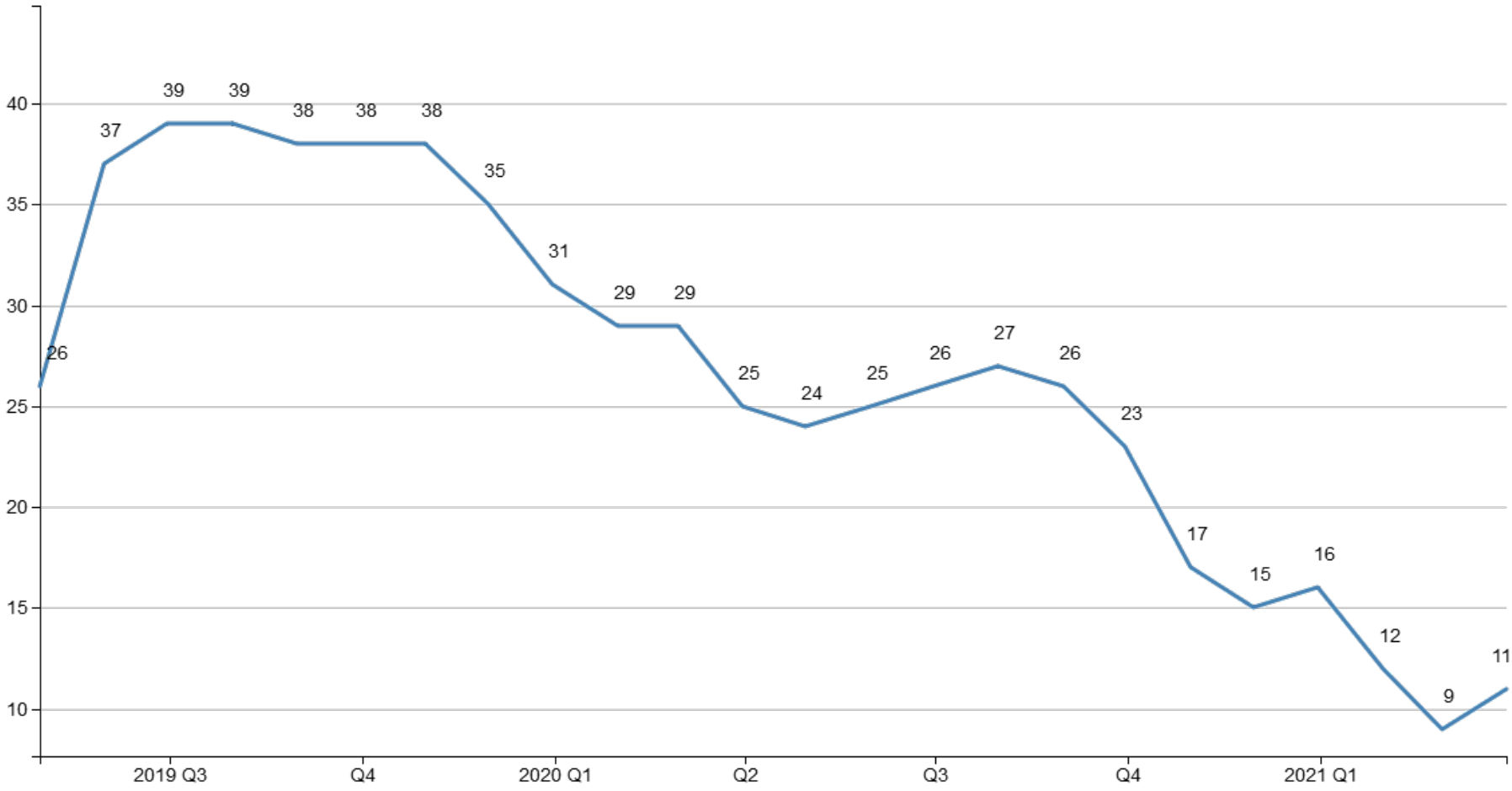
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	1	-	\$1,000,000	-	\$1,000,000	-	112%	-	\$1,000,000	-	
2018	1	0%	\$135,000	-87%	\$135,000	-87%	23%	-79%	\$135,000	-87%	240
2019	0	-	-	-	-	-	-	-	-	-	
2020	0	-	-	-	-	-	-	-	-	-	
2021	1	-	\$130,000	-	\$130,000	-	-	-	\$130,000	-	

Average / Median Selling Price





Aquinnah
Inventory
1st Quarter 2021



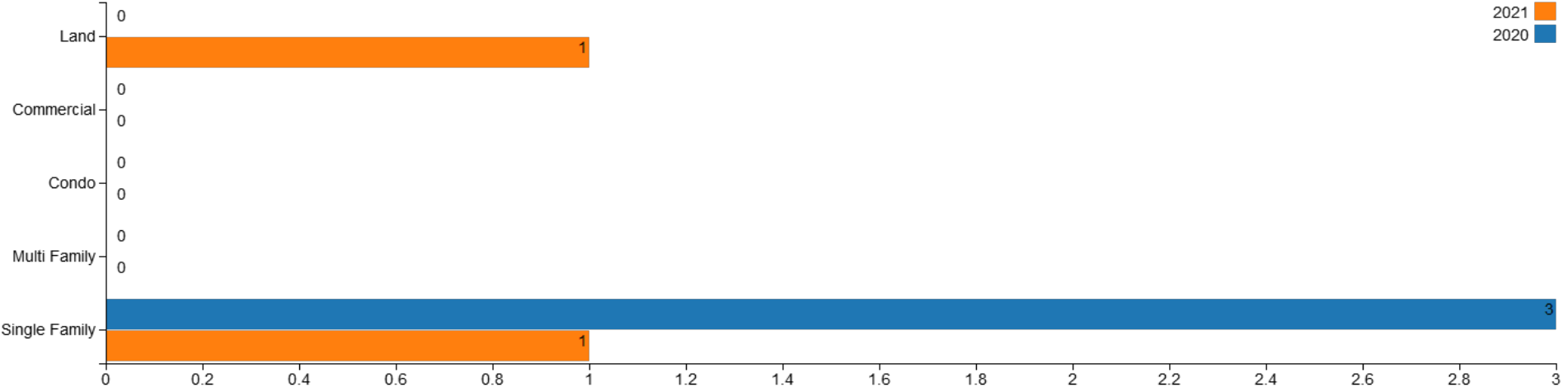


Aquinnah

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

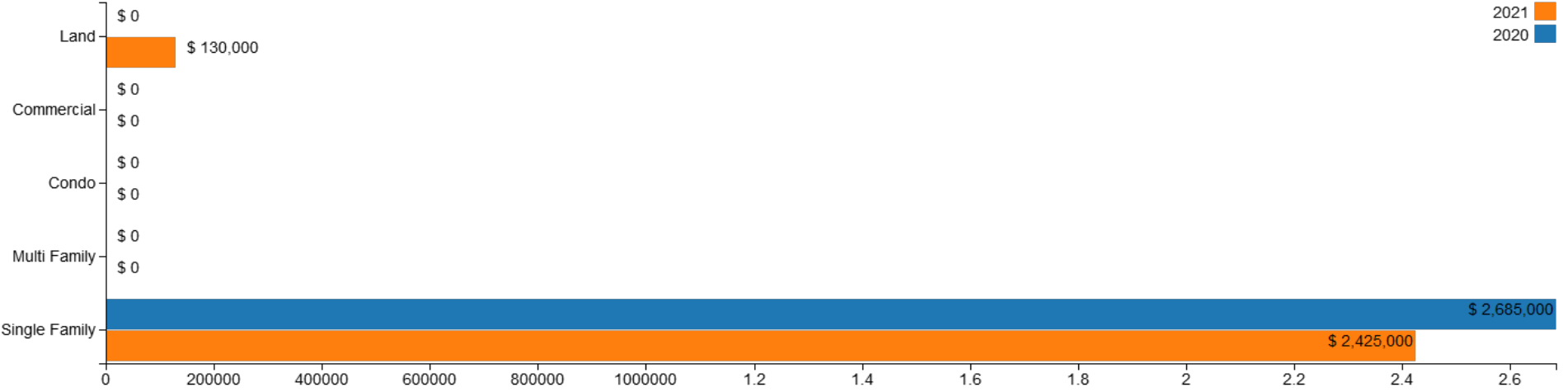
	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	1	-67%	0	-	0	-	0	-	1	-67%
- Single Family	1	-67%	0	-	0	-	0	-	1	-67%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	0	-	0	-	0	-	0	-	0	-
Land	1	-	0	-	0	-	0	-	1	-
Total	2	-33%	0	-	0	-	0	-	2	-33%





Aquinnah
 Quarterly Comparison: Total Dollar Volume
 1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$2,425,000	-10%	-	-	-	-	-	-	\$2,425,000	-10%
- Single Family	\$2,425,000	-10%	-	-	-	-	-	-	\$2,425,000	-10%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-	-
Land	\$130,000	-	-	-	-	-	-	-	\$130,000	-
Total	\$2,555,000	-5%	\$0	-	\$0	-	\$0	-	\$2,555,000	-5%



LINK

CHILMARK
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021



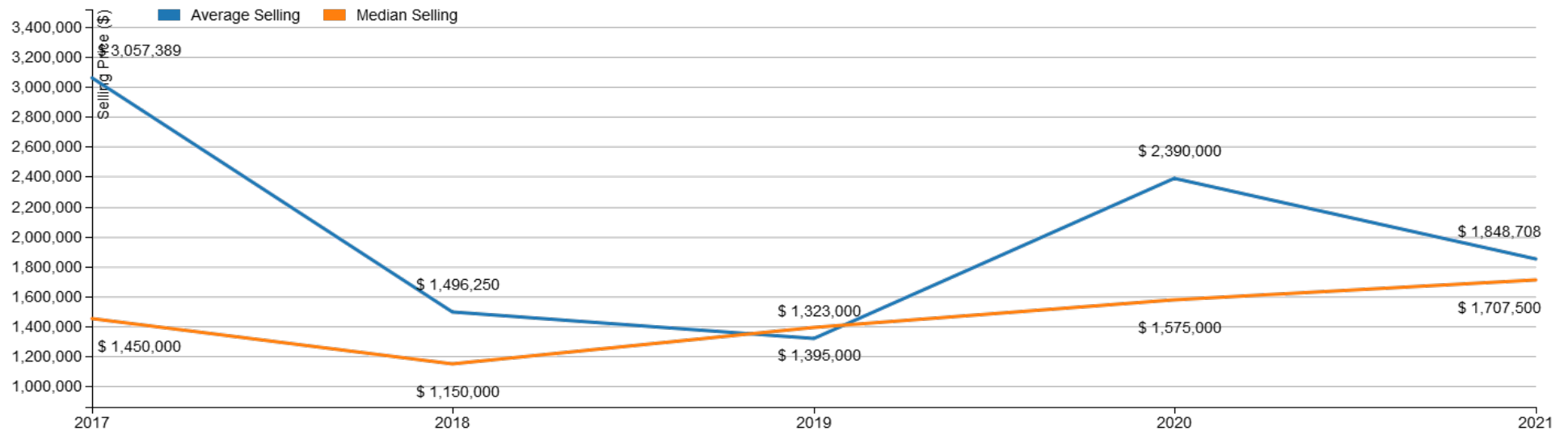
Chilmark

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	9	-	\$3,057,389	-	\$1,450,000	-	100%	-	\$27,516,500	-	429
2018	8	-11%	\$1,496,250	-51%	\$1,150,000	-21%	112%	12%	\$11,970,000	-56%	263
2019	5	-38%	\$1,323,000	-12%	\$1,395,000	21%	135%	21%	\$6,615,000	-45%	343
2020	7	40%	\$2,390,000	81%	\$1,575,000	13%	137%	2%	\$16,730,000	153%	331
2021	6	-14%	\$1,848,708	-23%	\$1,707,500	8%	155%	13%	\$11,092,250	-34%	146

Average / Median Selling Price



LINK

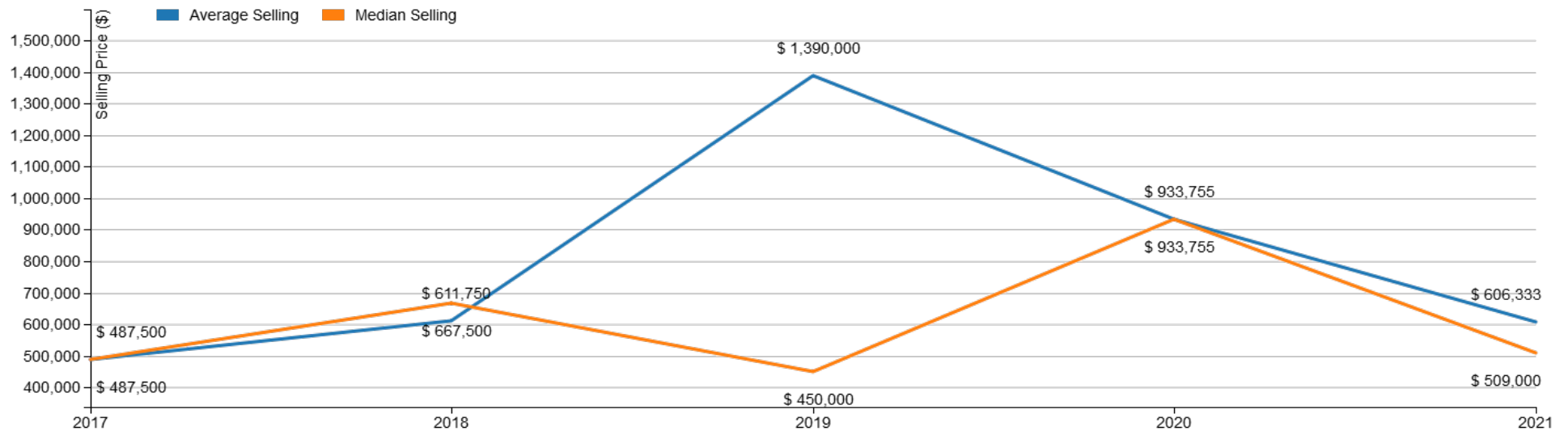
Chilmark

Summary: Land Sales

1st Quarter 2021

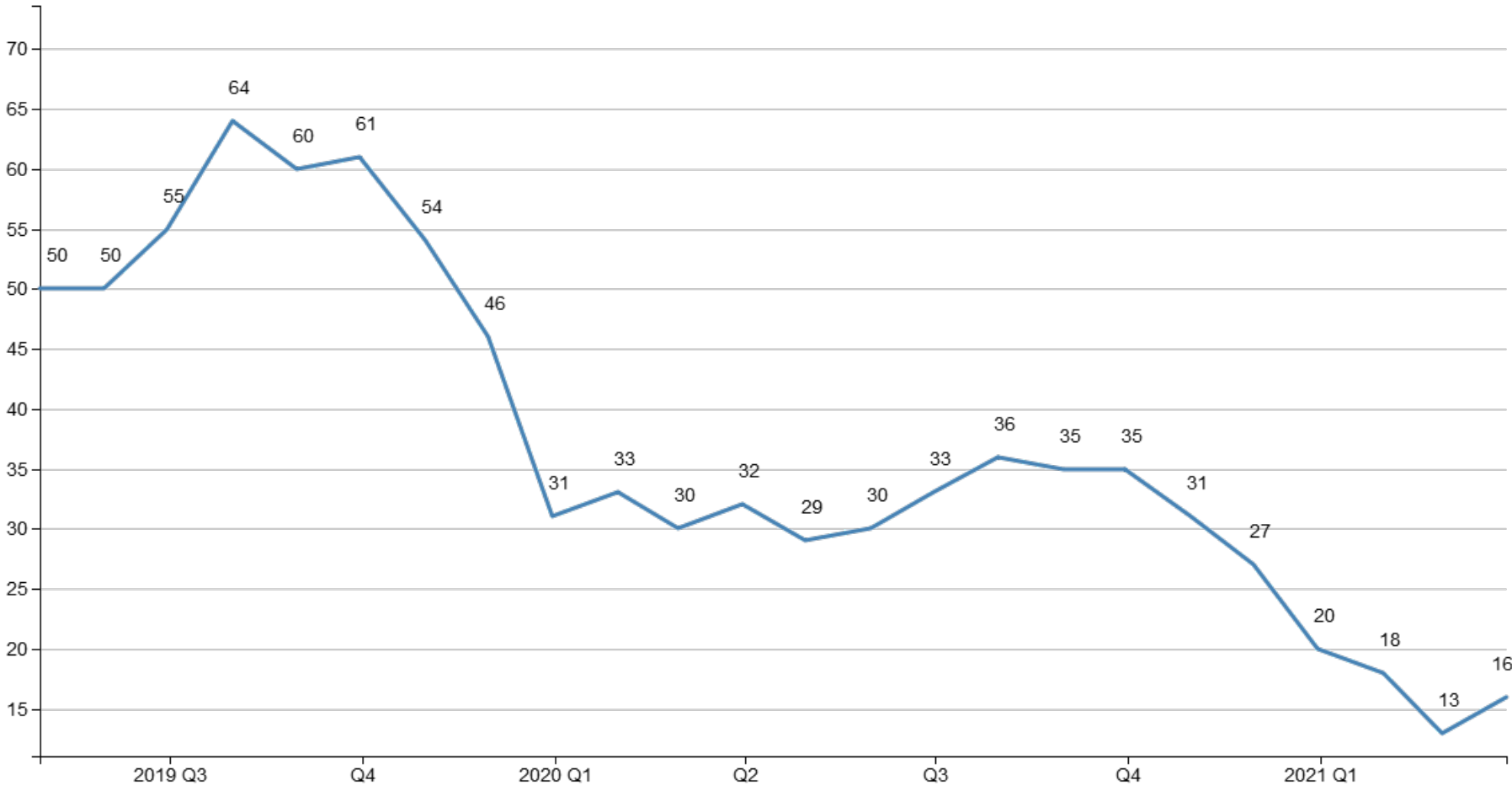
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	2	-	\$487,500	-	\$487,500	-	103%	-	\$975,000	-	461
2018	4	100%	\$611,750	25%	\$667,500	37%	147%	42%	\$2,447,000	151%	510
2019	3	-25%	\$1,390,000	127%	\$450,000	-33%	109%	-26%	\$4,170,000	70%	373
2020	1	-67%	\$933,755	-33%	\$933,755	108%	454%	319%	\$933,755	-78%	
2021	3	200%	\$606,333	-35%	\$509,000	-45%	117%	-74%	\$1,819,000	95%	163

Average / Median Selling Price





Chilmark
Inventory
1st Quarter 2021



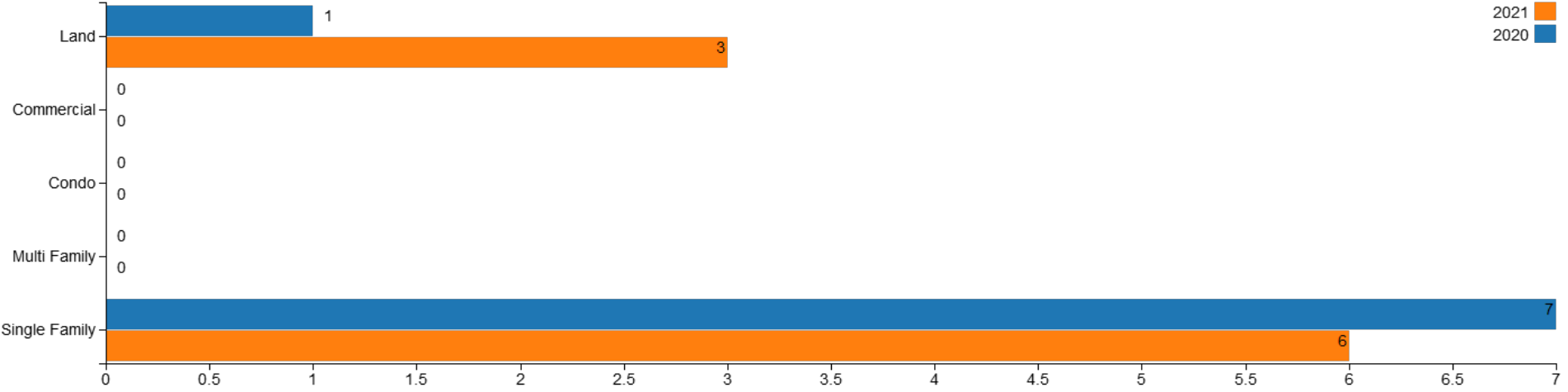


Chilmark

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	6	-14%	0	-	0	-	0	-	6	-14%
- Single Family	6	-14%	0	-	0	-	0	-	6	-14%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	0	-	0	-	0	-	0	-	0	-
Land	3	200%	0	-	0	-	0	-	3	200%
Total	9	13%	0	-	0	-	0	-	9	13%



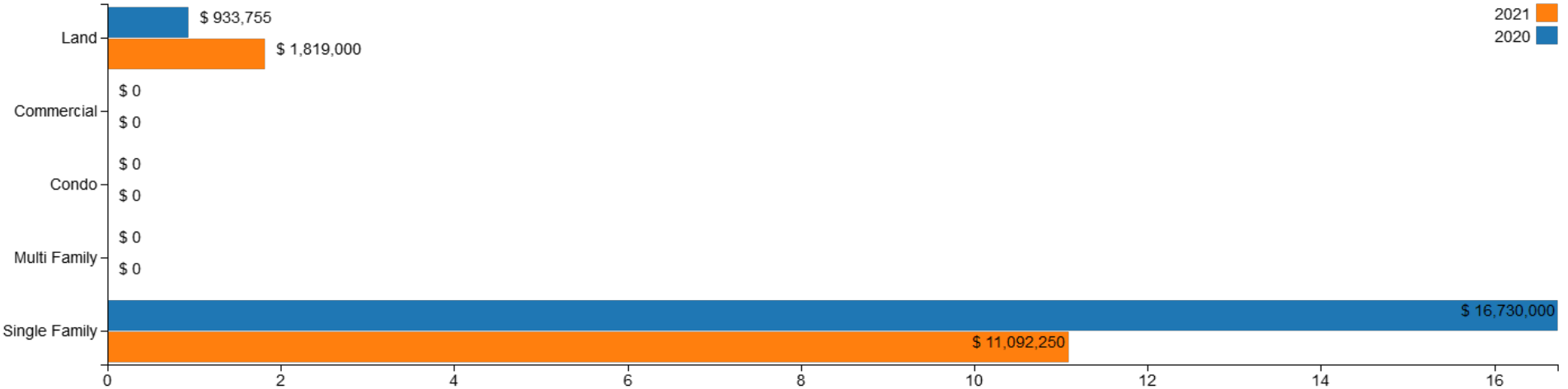


Chilmark

Quarterly Comparison: Total Dollar Volume

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$11,092,250	-34%	-	-	-	-	-	-	\$11,092,250	-34%
- Single Family	\$11,092,250	-34%	-	-	-	-	-	-	\$11,092,250	-34%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-	-
Land	\$1,819,000	95%	-	-	-	-	-	-	\$1,819,000	95%
Total	\$12,911,250	-27%	\$0	-	\$0	-	\$0	-	\$12,911,250	-27%



LINK

EDGARTOWN
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

LINK

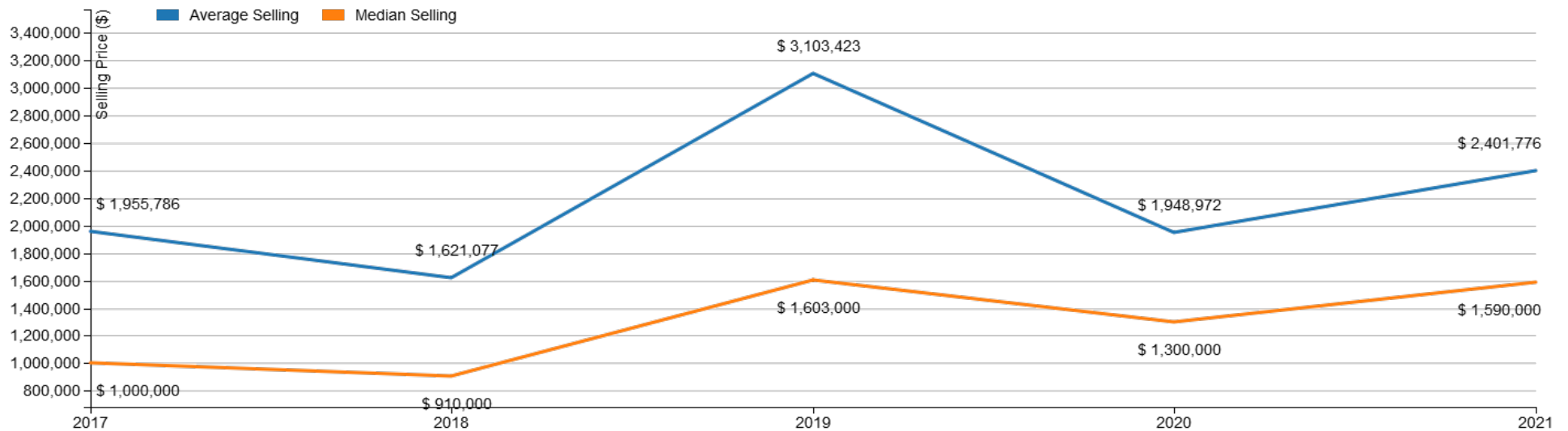
Edgartown

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	19	-	\$1,955,786	-	\$1,000,000	-	138%	-	\$37,159,937	-	222
2018	26	37%	\$1,621,077	-17%	\$910,000	-9%	133%	-4%	\$42,148,000	13%	235
2019	13	-50%	\$3,103,423	91%	\$1,603,000	76%	124%	-6%	\$40,344,500	-4%	269
2020	36	177%	\$1,948,972	-37%	\$1,300,000	-19%	135%	9%	\$70,163,000	74%	239
2021	38	6%	\$2,401,776	23%	\$1,590,000	22%	177%	30%	\$91,267,500	30%	224

Average / Median Selling Price





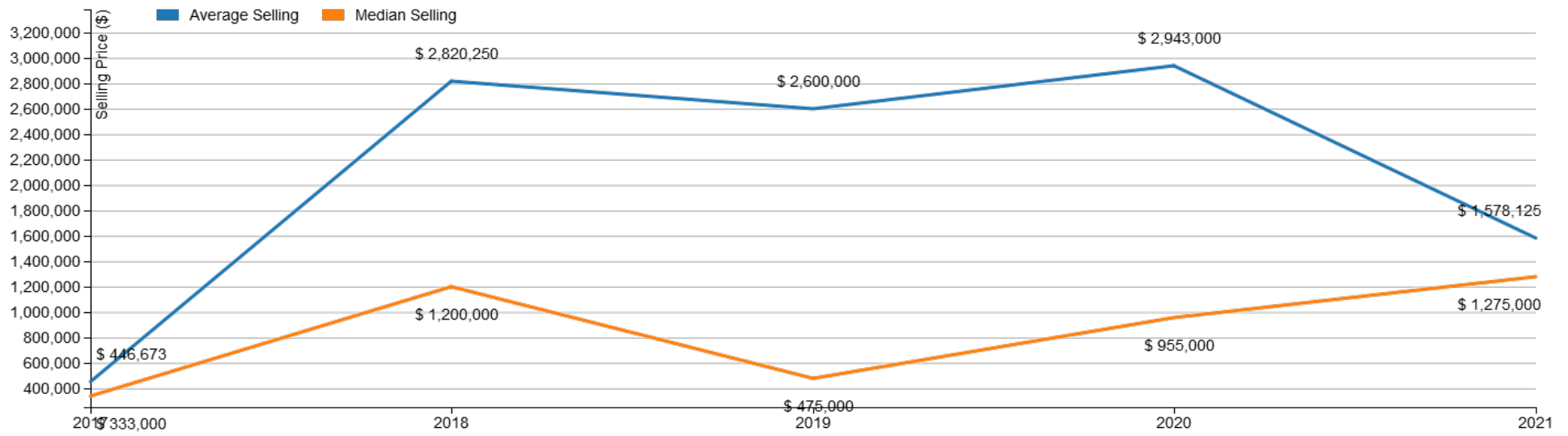
Edgartown

Summary: Land Sales

1st Quarter 2021

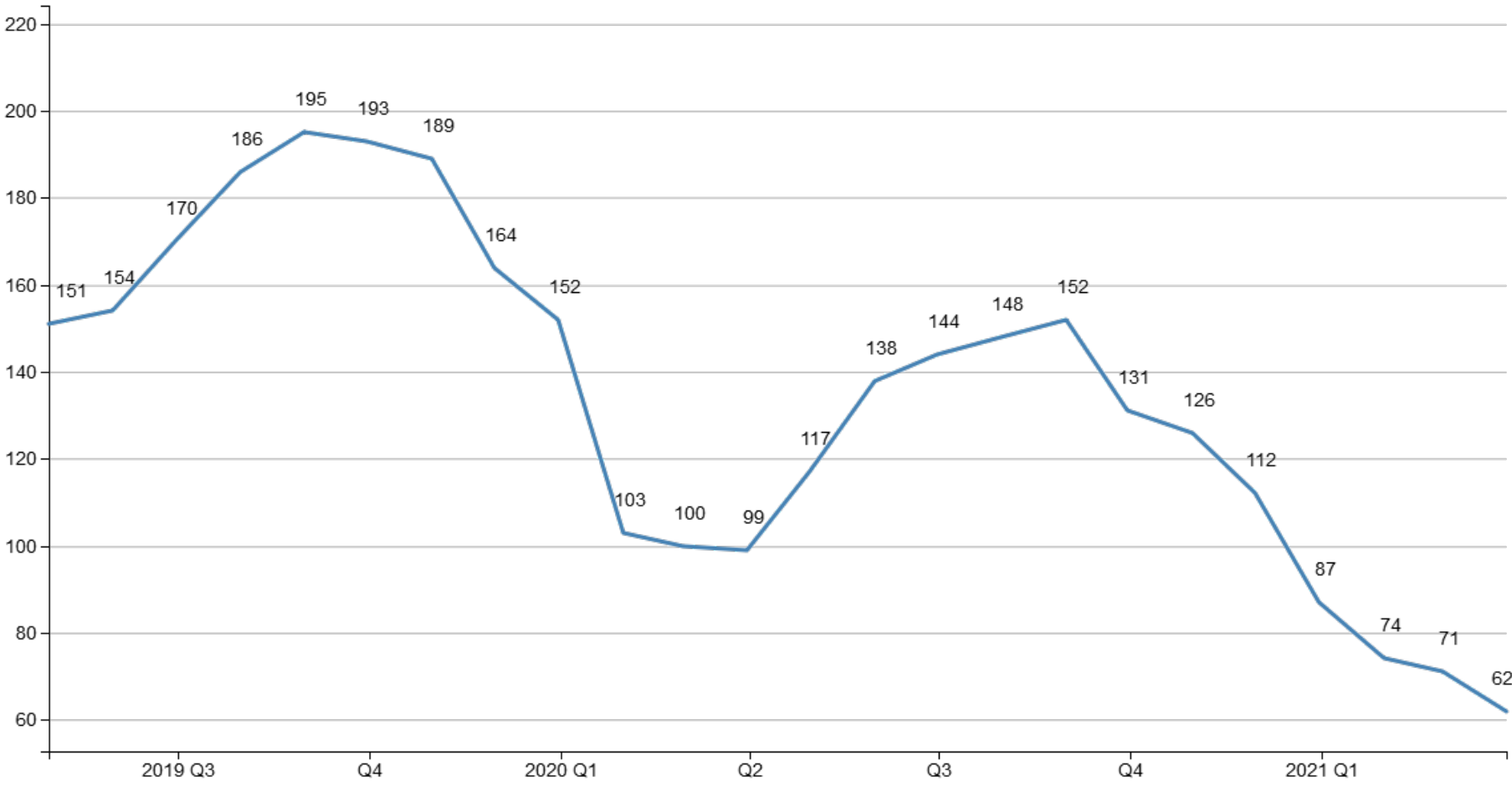
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	11	-	\$446,673	-	\$333,000	-	286%	-	\$4,913,400	-	500
2018	5	-55%	\$2,820,250	531%	\$1,200,000	260%	133%	-53%	\$14,101,250	187%	193
2019	5	0%	\$2,600,000	-8%	\$475,000	-60%	110%	-17%	\$13,000,000	-8%	1,083
2020	5	0%	\$2,943,000	13%	\$955,000	101%	142%	29%	\$14,715,000	13%	357
2021	12	140%	\$1,578,125	-46%	\$1,275,000	34%	148%	4%	\$18,937,500	29%	476

Average / Median Selling Price





Edgartown
Inventory
1st Quarter 2021



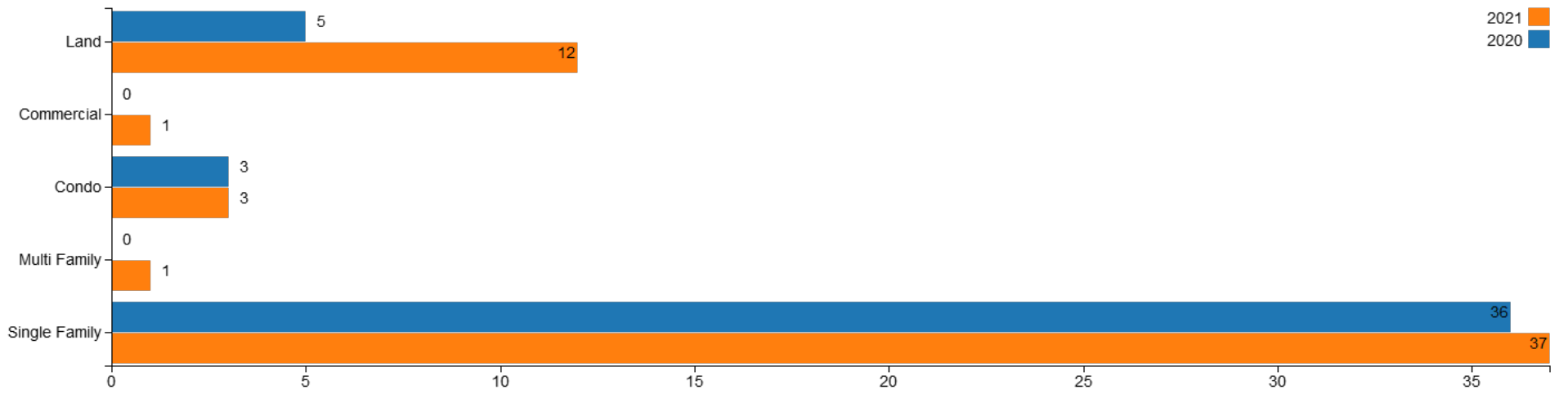


Edgartown

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	41	5%	0	-	0	-	0	-	41	5%
- Single Family	37	3%	0	-	0	-	0	-	37	3%
- Multi Family	1	-	0	-	0	-	0	-	1	-
- Condo	3	0%	0	-	0	-	0	-	3	0%
Commercial	1	-	0	-	0	-	0	-	1	-
Land	12	140%	0	-	0	-	0	-	12	140%
Total	54	23%	0	-	0	-	0	-	54	23%



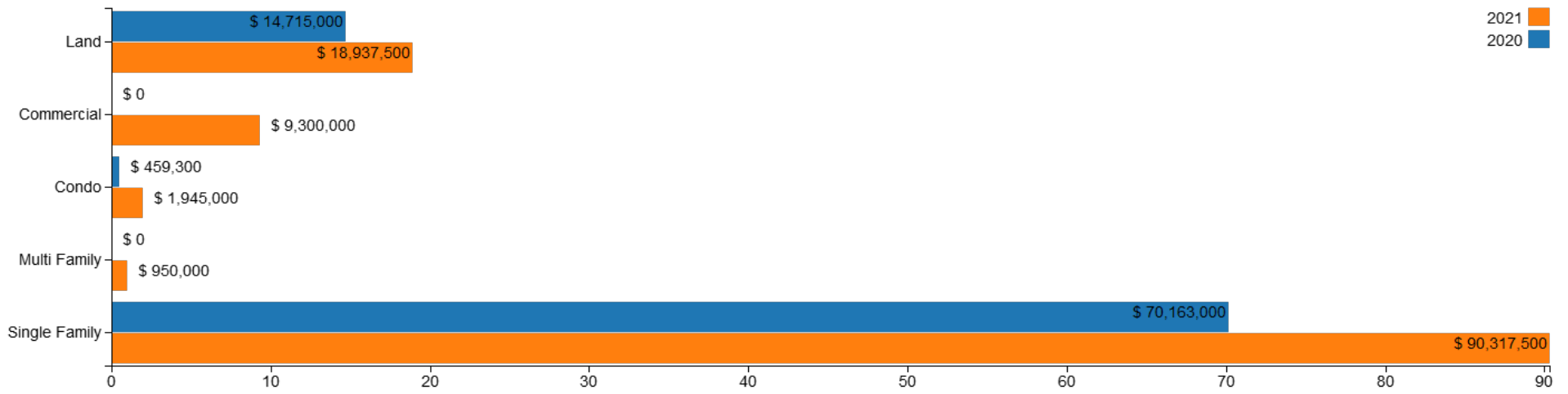


Edgartown

Quarterly Comparison: Total Dollar Volume

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$93,212,500	32%	-	-	-	-	-	-	\$93,212,500	32%
- Single Family	\$90,317,500	29%	-	-	-	-	-	-	\$90,317,500	29%
- Multi Family	\$950,000	-	-	-	-	-	-	-	\$950,000	-
- Condo	\$1,945,000	323%	-	-	-	-	-	-	\$1,945,000	323%
Commercial	\$9,300,000	-	-	-	-	-	-	-	\$9,300,000	-
Land	\$18,937,500	29%	-	-	-	-	-	-	\$18,937,500	29%
Total	\$121,450,000	42%	\$0	-	\$0	-	\$0	-	\$121,450,000	42%



LINK

OAK BLUFFS
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

LINK

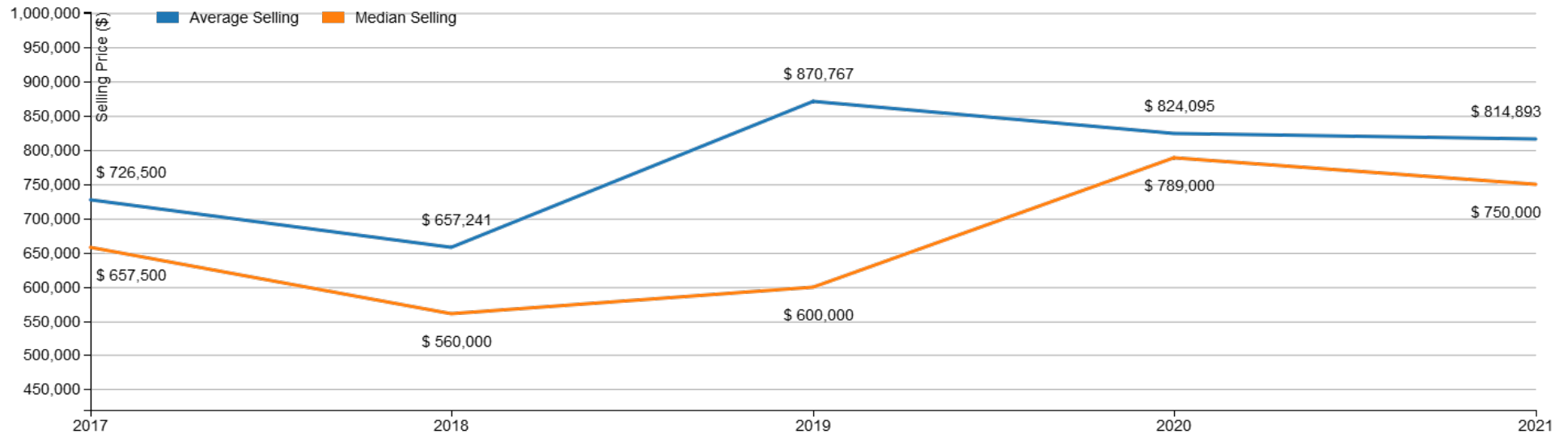
Oak Bluffs

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	30	-	\$726,500	-	\$657,500	-	124%	-	\$21,794,995	-	165
2018	28	-7%	\$657,241	-10%	\$560,000	-15%	115%	-8%	\$18,402,750	-16%	183
2019	15	-46%	\$870,767	32%	\$600,000	7%	133%	16%	\$13,061,500	-29%	212
2020	26	73%	\$824,095	-5%	\$789,000	32%	134%	0%	\$21,426,474	64%	212
2021	27	4%	\$814,893	-1%	\$750,000	-5%	139%	4%	\$22,002,100	3%	103

Average / Median Selling Price





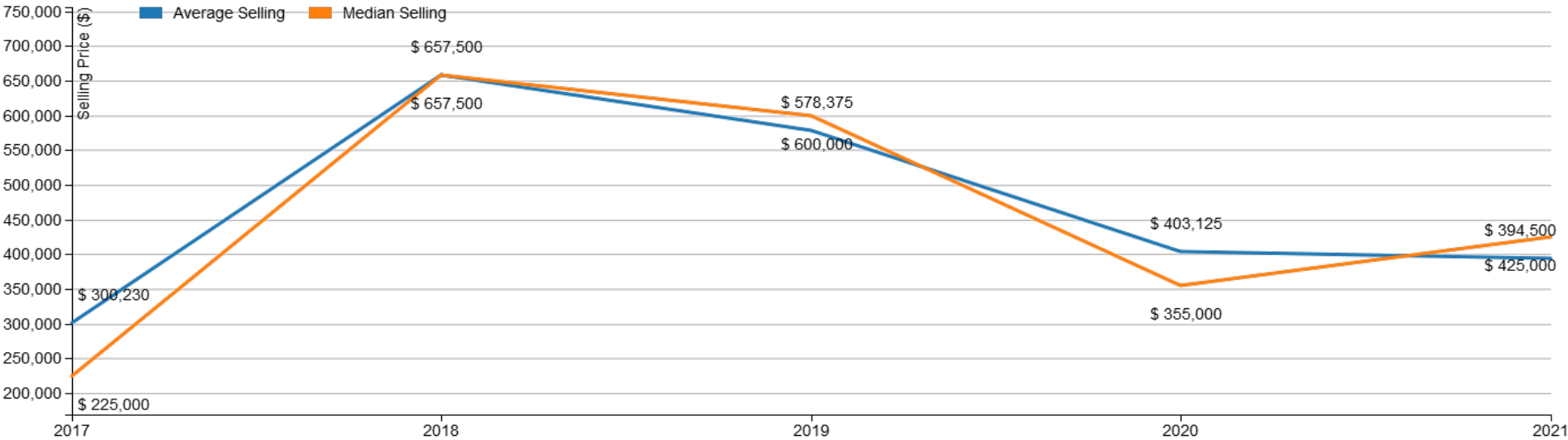
Oak Bluffs

Summary: Land Sales

1st Quarter 2021

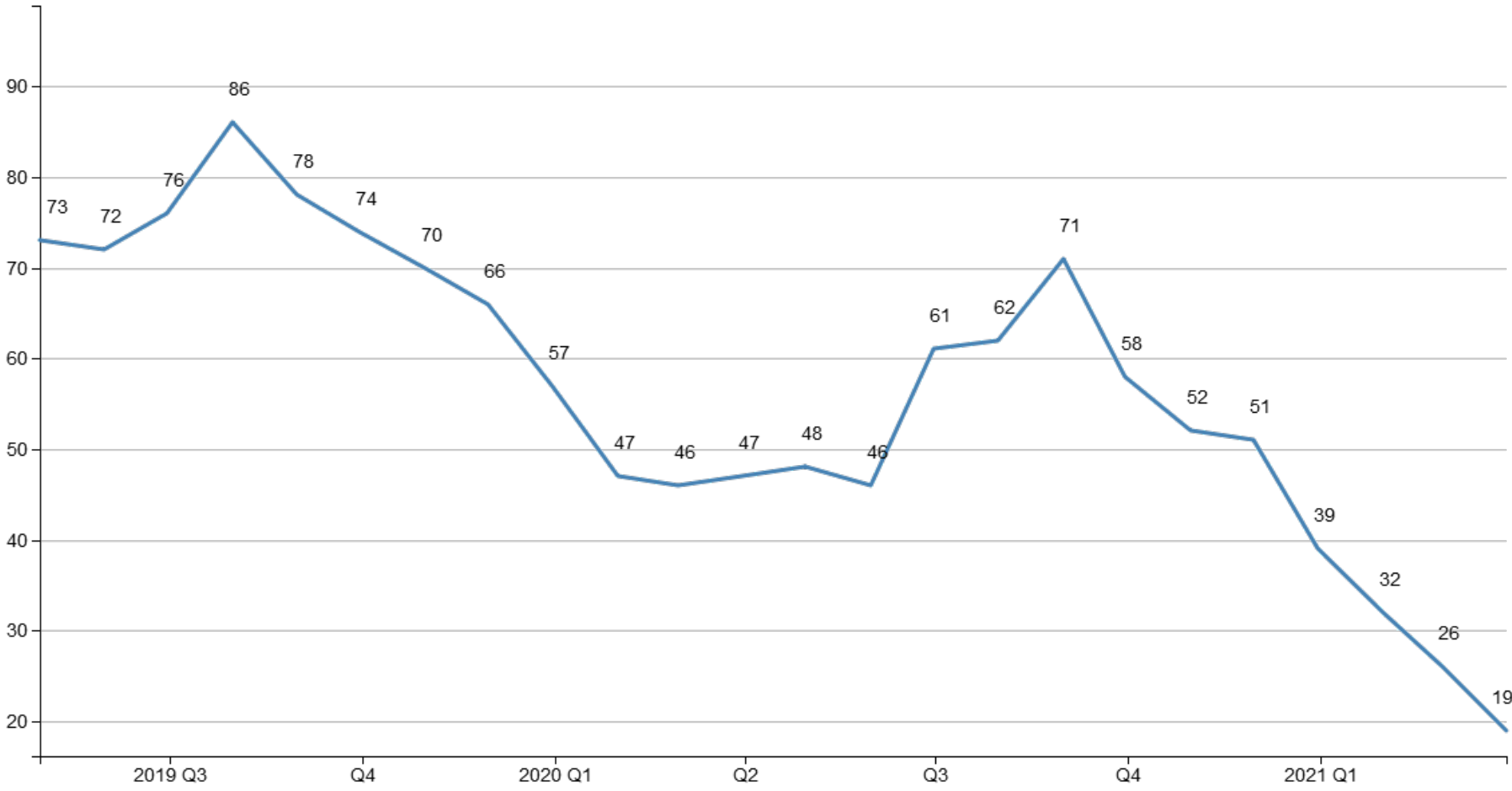
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	7	-	\$300,230	-	\$225,000	-	121%	-	\$2,101,610	-	297
2018	2	-71%	\$657,500	119%	\$657,500	192%	187%	55%	\$1,315,000	-37%	567
2019	4	100%	\$578,375	-12%	\$600,000	-9%	109%	-42%	\$2,313,500	76%	420
2020	4	0%	\$403,125	-30%	\$355,000	-41%	117%	7%	\$1,612,500	-30%	100
2021	4	0%	\$394,500	-2%	\$425,000	20%	115%	-2%	\$1,578,000	-2%	133

Average / Median Selling Price





Oak Bluffs
Inventory
1st Quarter 2021



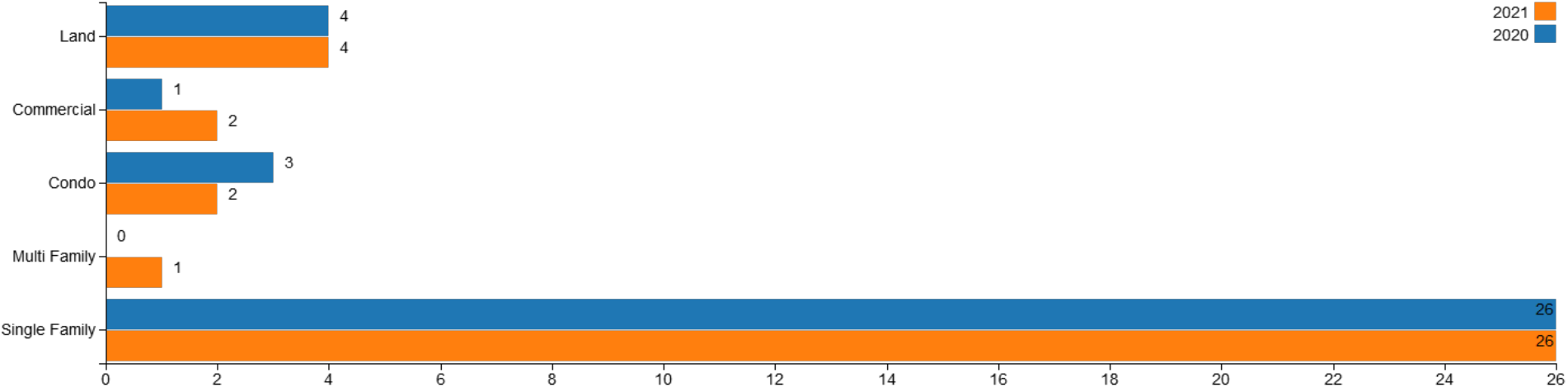


Oak Bluffs

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	29	0%	0	-	0	-	0	-	29	0%
- Single Family	26	0%	0	-	0	-	0	-	26	0%
- Multi Family	1	-	0	-	0	-	0	-	1	-
- Condo	2	-33%	0	-	0	-	0	-	2	-33%
Commercial	2	100%	0	-	0	-	0	-	2	100%
Land	4	0%	0	-	0	-	0	-	4	0%
Total	35	3%	0	-	0	-	0	-	35	3%



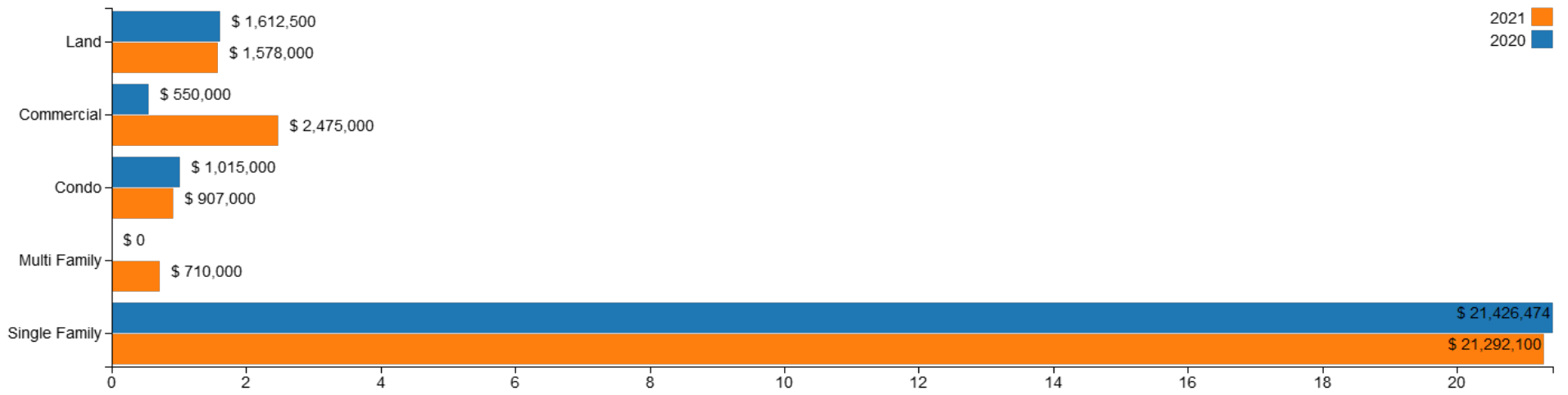


Oak Bluffs

Quarterly Comparison: Total Dollar Volume

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$22,909,100	2%	-	-	-	-	-	-	\$22,909,100	2%
- Single Family	\$21,292,100	-1%	-	-	-	-	-	-	\$21,292,100	-1%
- Multi Family	\$710,000	-	-	-	-	-	-	-	\$710,000	-
- Condo	\$907,000	-11%	-	-	-	-	-	-	\$907,000	-11%
Commercial	\$2,475,000	350%	-	-	-	-	-	-	\$2,475,000	350%
Land	\$1,578,000	-2%	-	-	-	-	-	-	\$1,578,000	-2%
Total	\$26,962,100	10%	\$0	-	\$0	-	\$0	-	\$26,962,100	10%



LINK

VINEYARD HAVEN
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

LINK

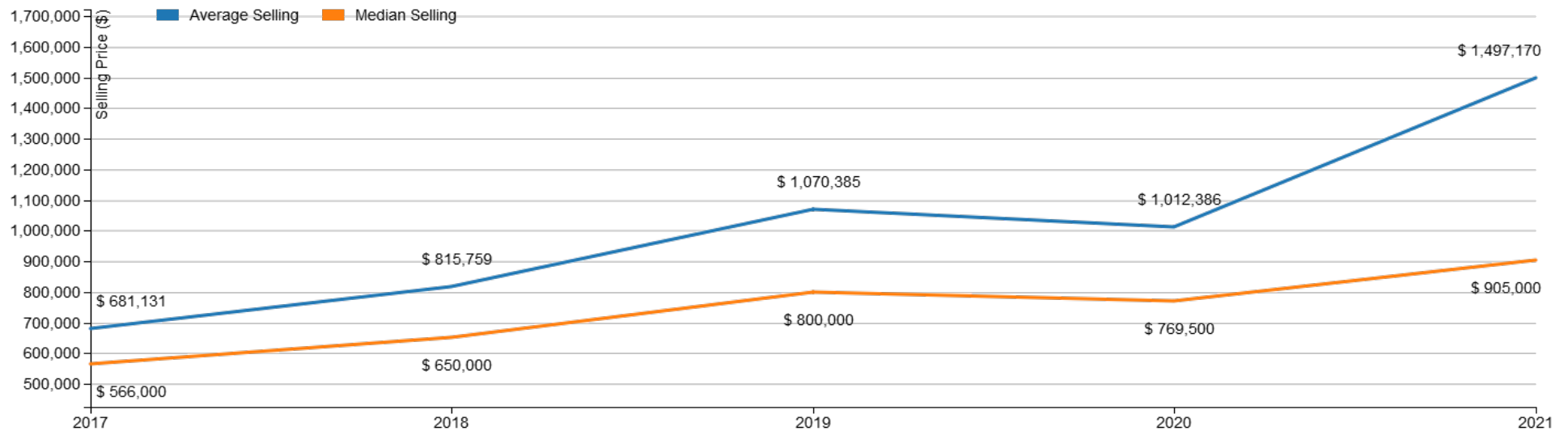
Vineyard Haven

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	16	-	\$681,131	-	\$566,000	-	148%	-	\$10,898,100	-	234
2018	17	6%	\$815,759	20%	\$650,000	15%	133%	-10%	\$13,867,900	27%	239
2019	13	-24%	\$1,070,385	31%	\$800,000	23%	124%	-7%	\$13,915,000	0%	216
2020	22	69%	\$1,012,386	-5%	\$769,500	-4%	102%	-18%	\$22,272,500	60%	874
2021	31	41%	\$1,497,170	48%	\$905,000	18%	151%	47%	\$46,412,275	108%	207

Average / Median Selling Price

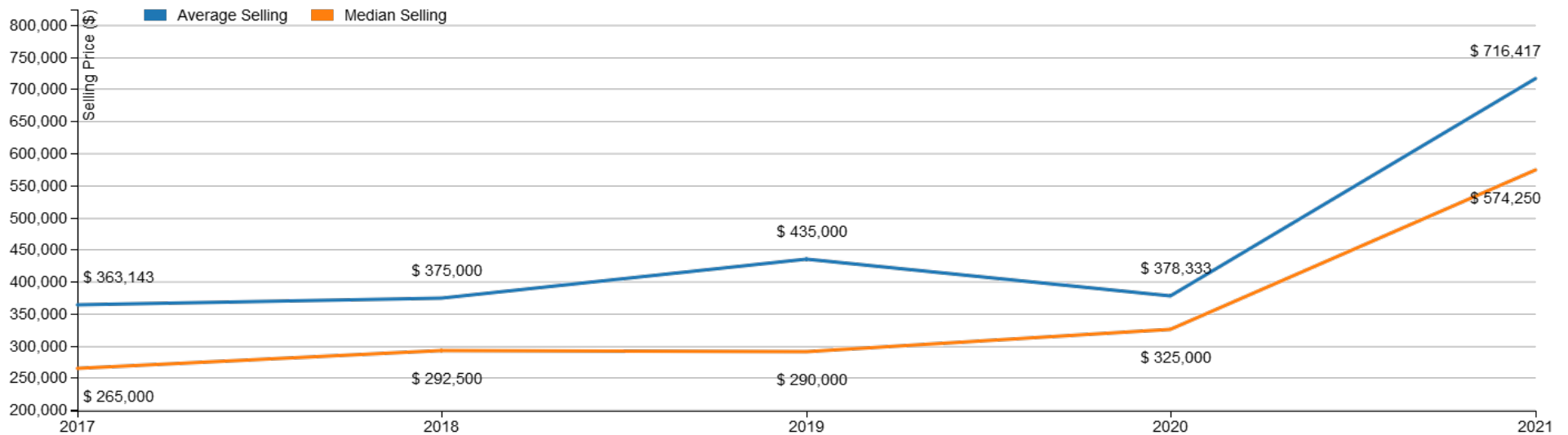


LINK

Vineyard Haven Summary: Land Sales 1st Quarter 2021

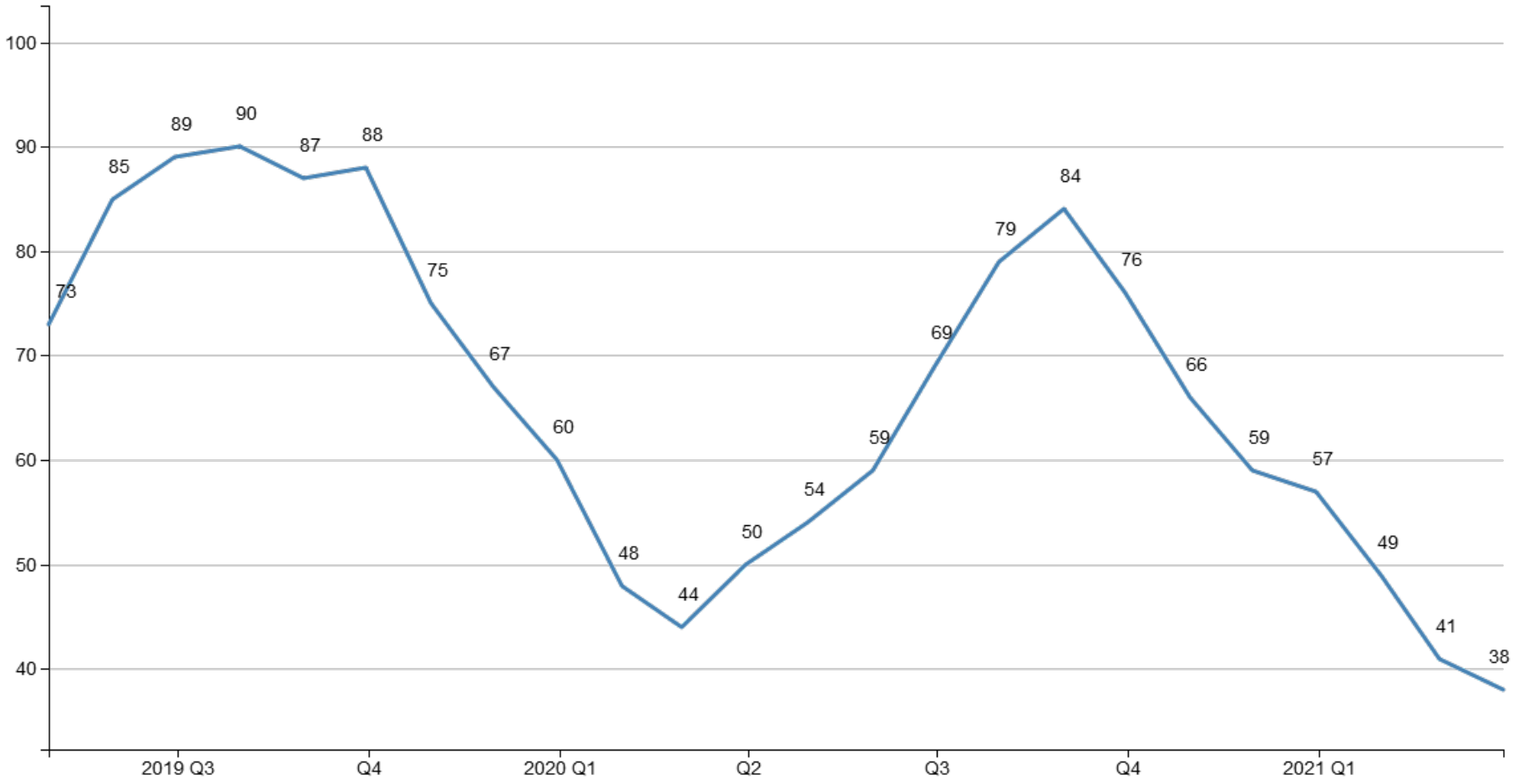
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	7	-	\$363,143	-	\$265,000	-	91%	-	\$2,542,000	-	387
2018	4	-43%	\$375,000	3%	\$292,500	10%	112%	23%	\$1,500,000	-41%	195
2019	3	-25%	\$435,000	16%	\$290,000	-1%	159%	42%	\$1,305,000	-13%	100
2020	3	0%	\$378,333	-13%	\$325,000	12%	87%	-45%	\$1,135,000	-13%	
2021	6	100%	\$716,417	89%	\$574,250	77%	162%	86%	\$4,298,500	279%	418

Average / Median Selling Price





Vineyard Haven
Inventory
1st Quarter 2021



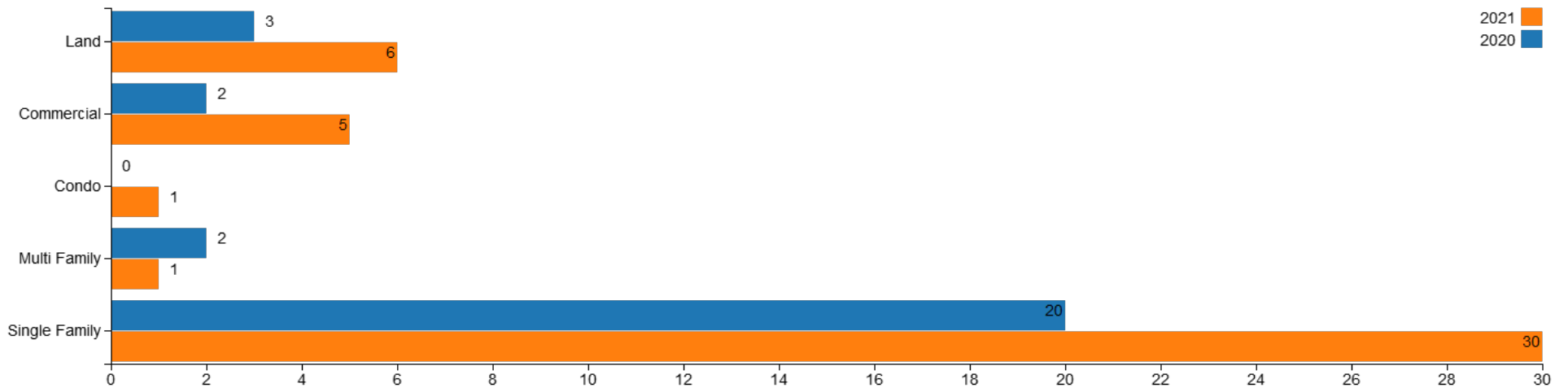


Vineyard Haven

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	32	45%	0	-	0	-	0	-	32	45%
- Single Family	30	50%	0	-	0	-	0	-	30	50%
- Multi Family	1	-50%	0	-	0	-	0	-	1	-50%
- Condo	1	-	0	-	0	-	0	-	1	-
Commercial	5	150%	0	-	0	-	0	-	5	150%
Land	6	100%	0	-	0	-	0	-	6	100%
Total	43	59%	0	-	0	-	0	-	43	59%



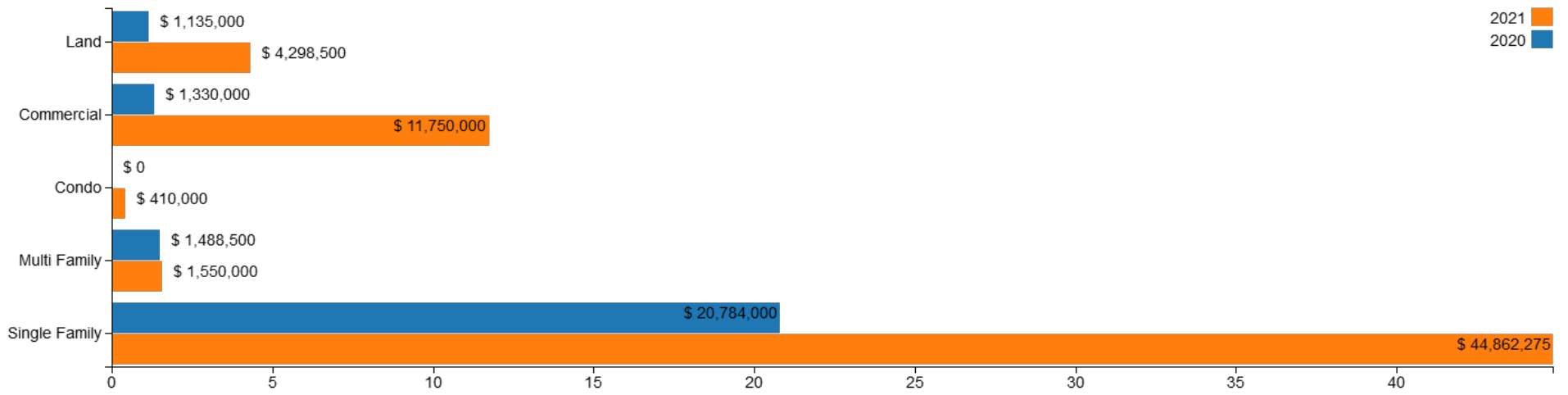


Vineyard Haven

Quarterly Comparison: Total Dollar Volume

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$46,822,275	110%	-	-	-	-	-	-	\$46,822,275	110%
- Single Family	\$44,862,275	116%	-	-	-	-	-	-	\$44,862,275	116%
- Multi Family	\$1,550,000	4%	-	-	-	-	-	-	\$1,550,000	4%
- Condo	\$410,000	-	-	-	-	-	-	-	\$410,000	-
Commercial	\$11,750,000	783%	-	-	-	-	-	-	\$11,750,000	783%
Land	\$4,298,500	279%	-	-	-	-	-	-	\$4,298,500	279%
Total	\$62,870,775	154%	\$0	-	\$0	-	\$0	-	\$62,870,775	154%



LINK

WEST TISBURY
QUARTERLY SALES
SUMMARY
FIRST QUARTER 2021

LINK

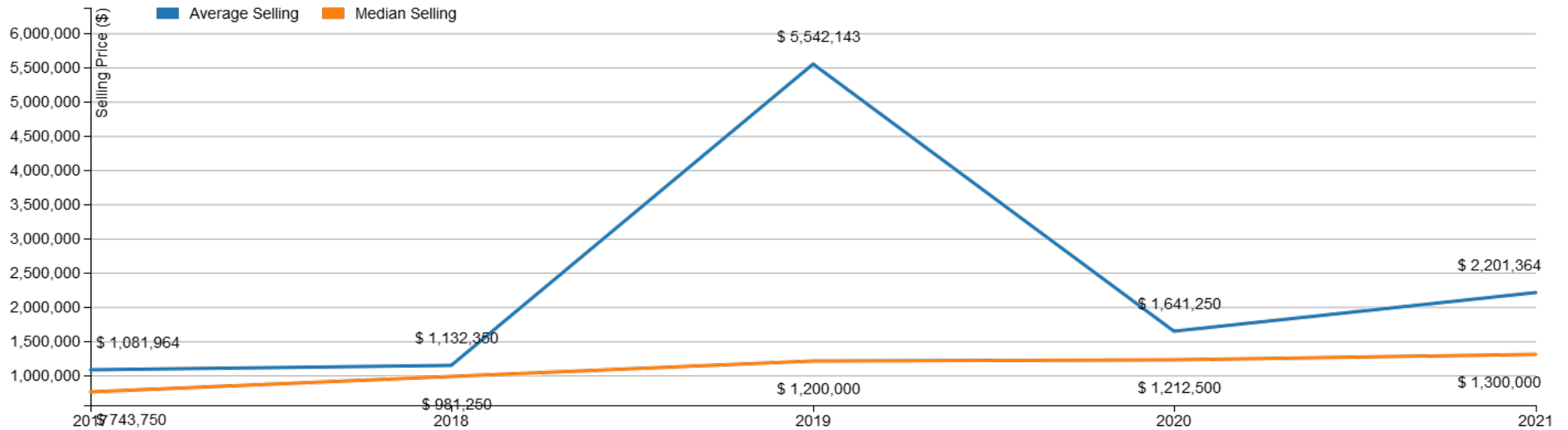
West Tisbury

Summary: Single/Multi-Family Sales

1st Quarter 2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	14	-	\$1,081,964	-	\$743,750	-	107%	-	\$15,147,500	-	359
2018	10	-29%	\$1,132,350	5%	\$981,250	32%	103%	-4%	\$11,323,500	-25%	469
2019	7	-30%	\$5,542,143	389%	\$1,200,000	22%	114%	11%	\$38,795,000	243%	216
2020	8	14%	\$1,641,250	-70%	\$1,212,500	1%	137%	20%	\$13,130,000	-66%	337
2021	11	38%	\$2,201,364	34%	\$1,300,000	7%	140%	2%	\$24,215,000	84%	137

Average / Median Selling Price



LINK

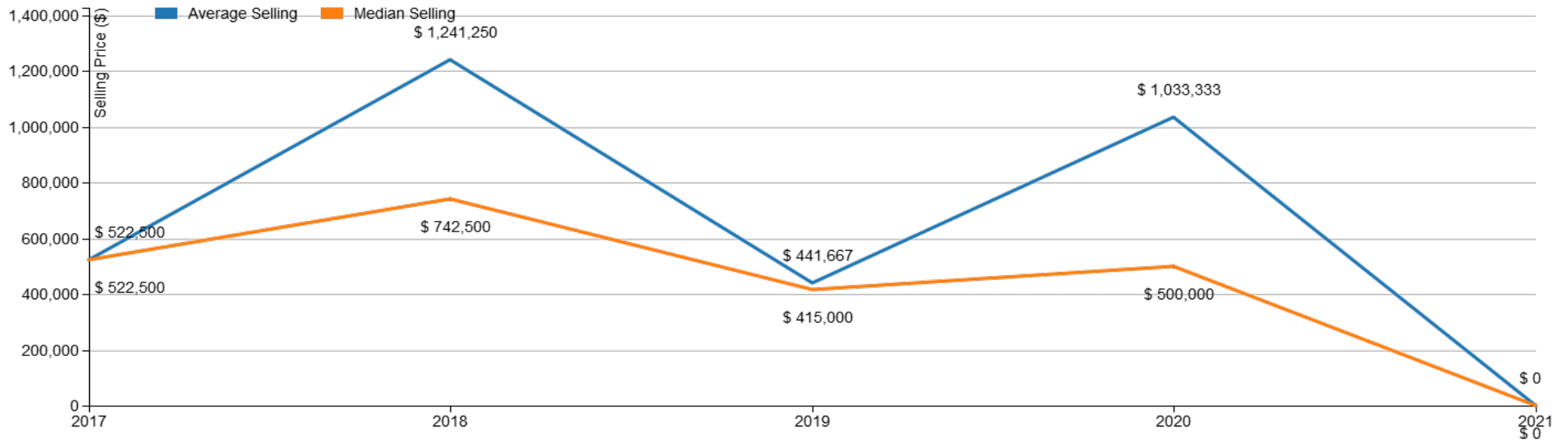
West Tisbury

Summary: Land Sales

1st Quarter 2021

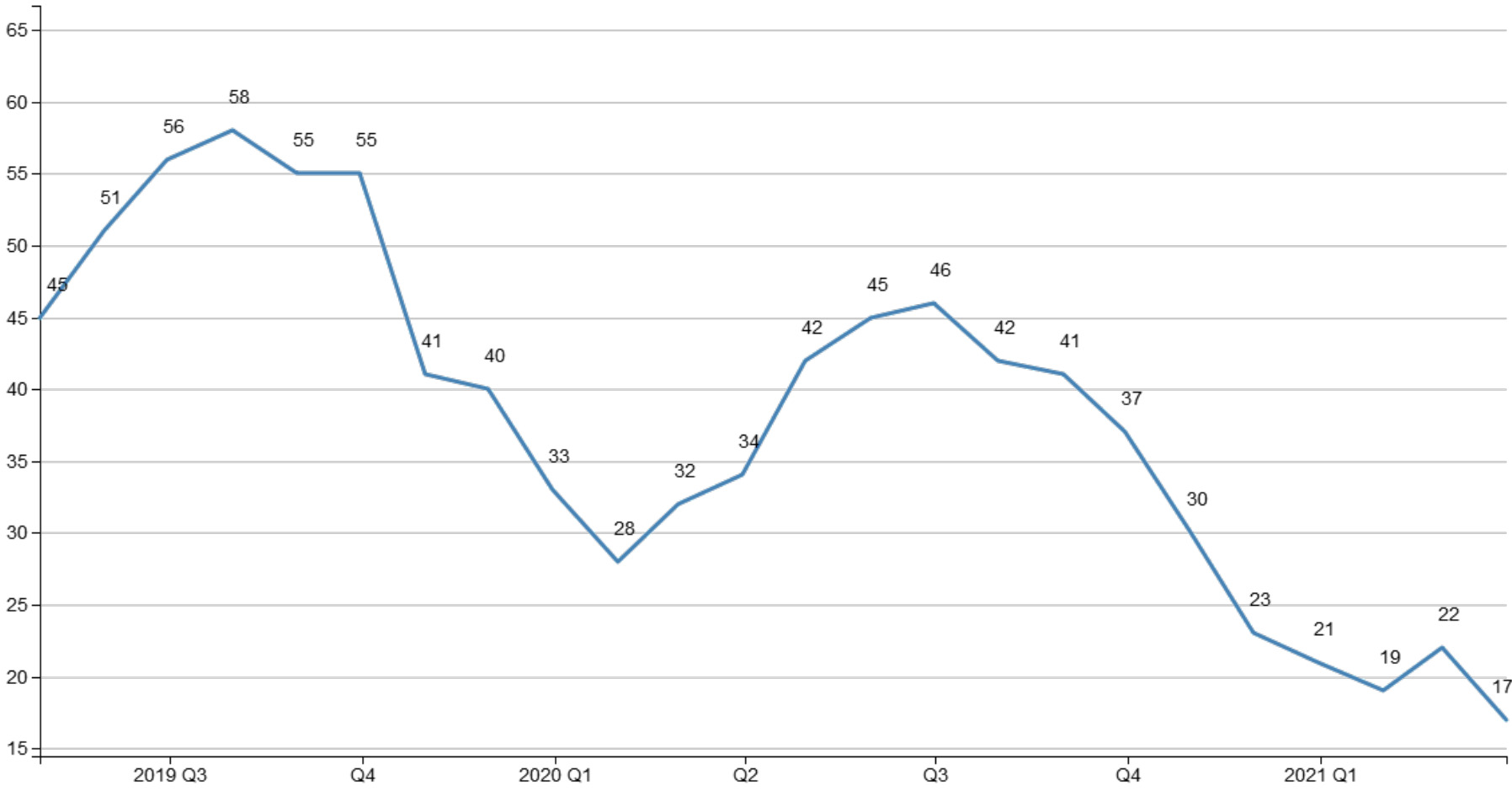
Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DTS
2017	2	-	\$522,500	-	\$522,500	-	122%	-	\$1,045,000	-	46
2018	4	100%	\$1,241,250	138%	\$742,500	42%	209%	71%	\$4,965,000	375%	391
2019	3	-25%	\$441,667	-64%	\$415,000	-44%	126%	-40%	\$1,325,000	-73%	423
2020	3	0%	\$1,033,333	134%	\$500,000	20%	95%	-24%	\$3,100,000	134%	1,172
2021	0	-	-	-	-	-	-	-	-	-	

Average / Median Selling Price





West Tisbury
Inventory
1st Quarter 2021



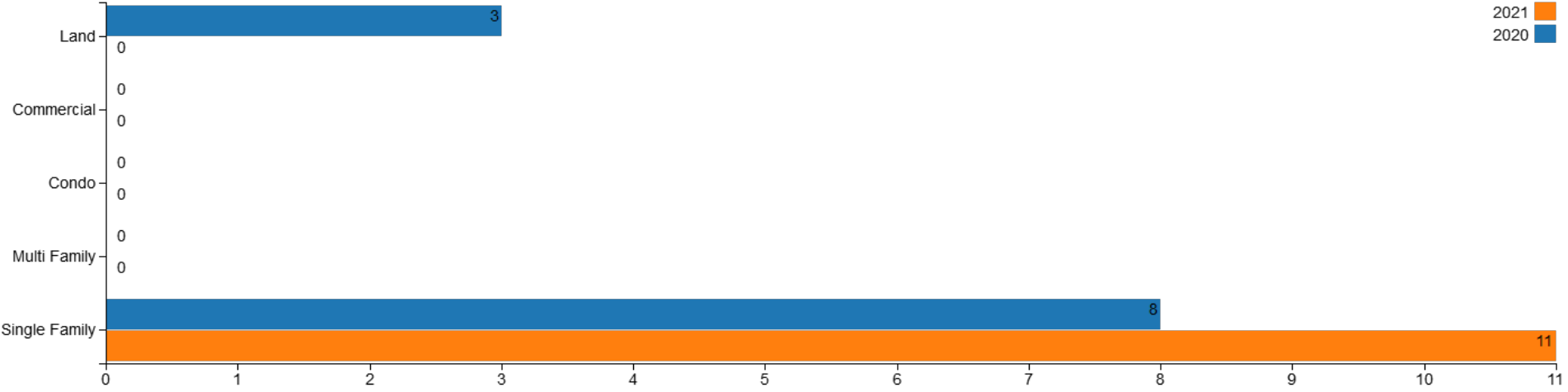


West Tisbury

Quarterly Comparison: Total Number of Sales

1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -	Sales	% + -
Residential	11	38%	0	-	0	-	0	-	11	38%
- Single Family	11	38%	0	-	0	-	0	-	11	38%
- Multi Family	0	-	0	-	0	-	0	-	0	-
- Condo	0	-	0	-	0	-	0	-	0	-
Commercial	0	-	0	-	0	-	0	-	0	-
Land	0	-	0	-	0	-	0	-	0	-
Total	11	0%	0	-	0	-	0	-	11	0%





West Tisbury
 Quarterly Comparison: Total Dollar Volume
 1st Quarter 2021

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to Date	
	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -	\$ Volume	% + -
Residential	\$24,215,000	84%	-	-	-	-	-	-	\$24,215,000	84%
- Single Family	\$24,215,000	84%	-	-	-	-	-	-	\$24,215,000	84%
- Multi Family	-	-	-	-	-	-	-	-	-	-
- Condo	-	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-	-
Land	-	-	-	-	-	-	-	-	-	-
Total	\$24,215,000	49%	\$0	-	\$0	-	\$0	-	\$24,215,000	49%

